FINANCIAL TRANSACTION TAX
– The European Approach

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Overview

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Starting Points
Current crisis speaks clearly against the paradigm of efficient price formation in highly liquid financial markets. If markets do not work efficiently anyway, one can hardly claim that financial transaction taxes would destroy efficient pricing.
Stability in the financial markets is a public (club) good

No exclusion, no rivalry in consumption

Financial markets driven by self-interested parties tend to overuse financial stability and are unable to provide stability by themselves. Only the state can provide financial stability. Trading can be interpreted as using the public good “financial markets’ stability”. Against this background FTT is a mean to prevent over-usage and to contribute to the financing of the public good.
Decoupling of Real and Financial Economy

Foreign Exchange Transactions have increased more than GDP (Trade Volume) despite the financial and sovereign debt crisis.

![Graph showing the ratio of foreign exchange transactions to world GDP from 1998 to 2010. The ratio has generally increased over time.]
Explosion of Outstanding Value of OTC

![Development of Notional Amounts Outstanding of OTC Derivates and GDP](chart.png)
Some Empirical Facts

Growth Rate way beyond .......
## Tax rate and revenue estimation of EU commission (2011)

### Transaction Volume 2010

<table>
<thead>
<tr>
<th>Product</th>
<th>Tax Rate 0,001 x 2</th>
<th>Tax Rate 0,0001 x 2</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Securities</strong> <em>(Total Amount of Transactions)</em></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Equity shares</td>
<td>19,4</td>
<td></td>
</tr>
<tr>
<td>Bonds</td>
<td>6,8</td>
<td></td>
</tr>
<tr>
<td><strong>Derivatives</strong> <em>(Total Notional Amount)</em></td>
<td></td>
<td>37,7</td>
</tr>
<tr>
<td>Derivatives based on equity shares</td>
<td>3,3</td>
<td></td>
</tr>
<tr>
<td>Derivatives based on interest rate products</td>
<td>29,6</td>
<td></td>
</tr>
<tr>
<td>Derivatives based on foreign currency transactions</td>
<td>4,8</td>
<td></td>
</tr>
<tr>
<td><strong>In total</strong></td>
<td></td>
<td><strong>57.1 billion Euro</strong></td>
</tr>
</tbody>
</table>
Nominal value - derivatives

Example: Call option
Maturity 3 months, exercise price 100 € (right to buy for 100 euros), the option value at the time of purchase: 8 euros, market price of the underlying: 80 €. Option is exercised, if share costs more than 100 Euros.

**Taxation based on market price of the underlying**, tax burden per right to purchase one share: \(0.0001 \times 2 \times 80 = 1.6\) cents.

Example: credit insurance (credit default swaps)
**Tax base**: the amount of the insured loan amount
Tax Burden is high if, and only if, trade activity is high

Simple example:
Let us assume a portfolio of 12 equity securities at a price of 100€ per asset.
Fairly passive manager: trades 25 per cent of the portfolio once a year
Active management: sells the complete portfolio and buys a new one twice a year.
Active manager shows an eight-fold higher trading activity.
Tax burden caused by the passive manager: FTT 0.6 Euro = 300€ x 0.001 x 2
Active manager: FTT 4.8 Euro = 2400 Euro x 0.001 x 2
Tax Burden and growth

Estimate of the EU Commission in introducing the FTT in the EU27 countries

**Gross domestic product in 2050:**
81.1 percent above the current level compared to about 81.4 percent in case of non-introduction

However, this minor growth loss arises under the assumption that tax revenue will be paid back to households as a lump sum transfer.

However, assuming that the public sector invests the tax revenue productively, the European Commission (EU Commission 2012) expects positive effects in the amount of 0.2 percent to 0.4 percent of gross domestic product.
FTT helps to avoid detrimental activities

A cascade of new products derived from standard financial instruments multiplies trading activities.

FTT: each step of the cascade would be subject to the tax and also the subsequent trade of the new instruments. The more derivatives financial institutions construct and trade the higher would be the tax burden in the system.

→ curbs new product generation

→ reduces turnover frequency

→ makes quid-pro-quo transaction less attractive and curbs interdependency of financial institutions
Quid-pro-quo transactions (closing)
Bank A: Credit insurance of bank B over 1 million euros for a premium of 6%.
A-bank does not need the credit insurance anymore:
Bank C: Bank A sells a credit insurance over 1 million euros at a minimum premium of 6%, with a maturity equal to the residual maturity of the A-B-bank contract.
Offsetting cash flows cancel out for Bank A.
Consequence: Bank A is not only connected to bank B but also to bank C.
FTT and Financial Market Stability

FTT helps to avoid detrimental activities

Speculation with derivatives like naked short selling and credit default swaps (selling of a security that the trader does not have) also tends to grow explosively as the cost of entry into the market is very low for a large financial institute. In times of crisis the European stock exchange supervisory ESMA is allowed to temporarily ban naked short selling and trade in naked credit default swaps.

But an FTT would permanently decrease the attractiveness of market entry with such instruments and thus dampen the overall activity of financial institutions in this segment.
FTT helps to avoid detrimental activities, cont.

A dampening effect of the FTT can be also expected in financial transactions that are made solely for regulatory reasons:

- Financial institutions with large balance sheet amounts but a too low capital basis may use REPOS for window dressing.

  **FTT makes such cosmetic transactions less attractive.**

- FI outsource often assets into the shadow banking system (SPV or hedge fund). Outsourcing turns previously internal transactions into trading between independent units.

  **FTT would punish outsourcing and reward internalizing transactions. This effect would contribute to combat the shadow banking system.**
Principles of taxation: combination of country of origin, issue and trading location

- The tax is levied
  - if a party to the contract is based in the taxation zone (country of origin principle)
  - the financial instrument is issued by a financial institution in the taxation zone
  - if trade takes place within the taxation zone.
# Revenue Estimate for 11 countries

<table>
<thead>
<tr>
<th>Distribution of tax revenue according to (EU Commission 2013)</th>
<th>BIP</th>
<th>Profits + Salaries (DIW 2012)</th>
<th>Assets of credit institutions (DIW 2012)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Belgium</td>
<td>1.7</td>
<td>1.6</td>
<td>1.6</td>
</tr>
<tr>
<td>2 Germany</td>
<td>11.7</td>
<td>9.9</td>
<td>11.2</td>
</tr>
<tr>
<td>3 Estonia</td>
<td>0.1</td>
<td>0.1</td>
<td>0.0</td>
</tr>
<tr>
<td>4 Greece</td>
<td>0.9</td>
<td>1.1</td>
<td>0.7</td>
</tr>
<tr>
<td>5 Spain</td>
<td>4.8</td>
<td>4.2</td>
<td>4.9</td>
</tr>
<tr>
<td>6 France</td>
<td>9</td>
<td>7.1</td>
<td>10.8</td>
</tr>
<tr>
<td>7 Italy</td>
<td>7.1</td>
<td>6.2</td>
<td>5.3</td>
</tr>
<tr>
<td>8 Austria</td>
<td>1.4</td>
<td>1.3</td>
<td>1.6</td>
</tr>
<tr>
<td>9 Portugal</td>
<td>0.8</td>
<td>0.9</td>
<td>0.7</td>
</tr>
<tr>
<td>10 Slovenia</td>
<td>0.2</td>
<td>0.2</td>
<td>0.08</td>
</tr>
<tr>
<td>11 Slovakia</td>
<td>0.3</td>
<td>0.3</td>
<td>0.08</td>
</tr>
<tr>
<td><strong>Total 11</strong></td>
<td><strong>38</strong></td>
<td><strong>32.7</strong></td>
<td><strong>37.6</strong></td>
</tr>
<tr>
<td>12 Danmark</td>
<td>1.09</td>
<td>1.03</td>
<td>1.64</td>
</tr>
<tr>
<td>13 Cyprus</td>
<td>0.08</td>
<td>0.06</td>
<td>0.20</td>
</tr>
<tr>
<td><strong>Total 13</strong></td>
<td><strong>39.12</strong></td>
<td><strong>33.8</strong></td>
<td><strong>39.4</strong></td>
</tr>
</tbody>
</table>
Pure hedging activities are not identifiable

Hedging for the real economy is subject to taxation

Real economy „will be punished“ for seeking security against excessive price fluctuations
Volatility Example: Copper

Kupfer Grade A
Volatilität (absolut in €)

Δ $/t - Vortag

WirtschaftsVereinigung Metalle Berlin
However, presumably, only a small part of the complete trade volume is caused by pure hedging
LME-trade volume: share of the world production of several metals

<table>
<thead>
<tr>
<th>Metall</th>
<th>Weltproduktion</th>
<th>Handelsvolumen</th>
<th>Anteil</th>
<th>Mio. Tonnen</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aluminium</td>
<td>53</td>
<td>1.570</td>
<td>3%</td>
<td></td>
</tr>
<tr>
<td>Kupfer</td>
<td>20</td>
<td>948</td>
<td>2%</td>
<td></td>
</tr>
<tr>
<td>Zink</td>
<td>13</td>
<td>575</td>
<td>2%</td>
<td></td>
</tr>
</tbody>
</table>


Source: Annual report 2011 of the German association „Wirtschaftsvereinigung Metalle
Trade volume: production volume multiplied by 33, multiplied by 20 and multiplied by 50.
Pure Hedging?
What to do?

Exemptions?

Should derivatives based on commodities exempt from being taxed?

Likely outcome: Arbitrage between financial instruments

Better alternative: refunding
FTT is important for stopping the decoupling of financial markets from the real economy.

- Self-interested parties tend to overuse the public good financial stability.
- Need of new tools that promise improvement in the crisis and complement the regulatory steps

FTT increases transaction costs and offers the prospect of slowing down the mutually reinforcing trend of more and more derivative products and shorter holding periods.
Vielen Dank für Ihre Aufmerksamkeit.

Thank you very much for your attention