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# netivreg: Estimation of Peer Effects in Endogenous Social Networks

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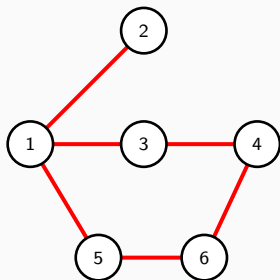
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- Estimation of network effects is becoming increasingly common.
  - Interest on structural coefficients: endogenous peer effects and contextual effects
  - Estimate treatment effects and spillovers under interference.
- Exogenous network formation is a commonly used assumption in empirical work.
- Recent methods allowing for the presence of network endogeneity require explicit structural restrictions on the network formation process.

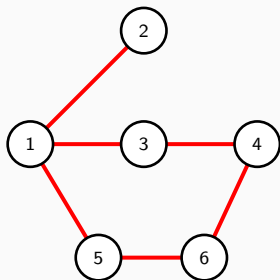
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- Exogenous network formation is a commonly used assumption in empirical work.
- Recent methods allowing for the presence of network endogeneity require explicit structural restrictions on the network formation process.
- **Research Question:** can the *multiplex network data structure* help with the treatment of identification issues?

- Propose novel instruments based on the topology of multiplex networks to construct the estimator.
- Provide new identification results for peer/contextual effects that generalize existing methods by accounting for potential endogenous network formation.
- Computationally easy to implement estimator that is consistent and asymptotically normal.
- Stata implementation: `netivreg`.



- **Contextual Effects (interference):**  $i$ 's outcome depends on the characteristics of other units.
- **Endogenous Peer Effects (multiplier).**


$$y_i = \alpha + \beta \sum_{i \neq j} W_{i,j} y_j + \delta \sum_{i \neq j} W_{i,j} x_j + \gamma x_i + \varepsilon_i.$$



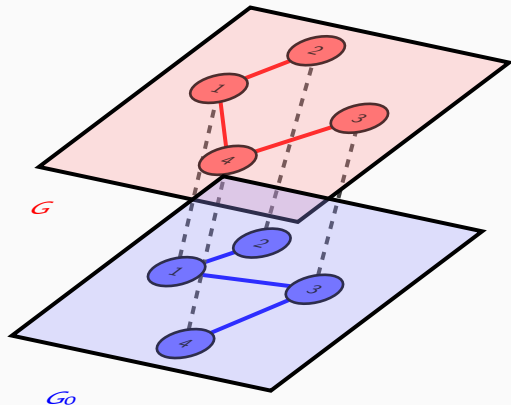
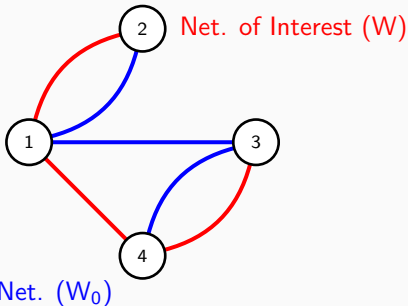
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**Objective:** identify and consistently estimate the parameters  $(\alpha, \beta, \gamma, \delta)$ .

- Simultaneity of the peer effects regressors (reflection problem)
- The decision of forming a peer connection can be correlated with unobserved characteristics or there could exist common shocks (correlated effects) 
- The network structure could induce correlation between  $X$  and  $\varepsilon$  (unobserved homophily)

$$y = \alpha^0 \iota + \beta^0 W y + \delta^0 W X \delta^0 + X \gamma^0 + \varepsilon, \text{ with } \mathbb{E}[\varepsilon \mid W, X] \neq 0 \text{ and } \mathbb{E}[\varepsilon \mid W_0, X] = 0.$$





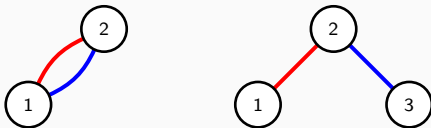
- Individuals are (quasi-) randomized into groups (for example classrooms) defining  $W_0$ .

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- Only the fact that two individuals share a classrooms does not necessarily generate social effects.
- It is possible to observe a relevant network (for example friendship) defining  $W$ .
- This method can be used to causally estimate network friendship effects.

1. Monolayer Linear model and Bi-layer multiplex network data  $\mathcal{M} = 2$  ( $W$  and  $W_0$ ).
2. Conditional distribution  $\mathcal{F}(\varepsilon | X, \mathcal{M})$  is such that  $\mathbb{E}[\varepsilon | W, X] \neq 0$  and  $\mathbb{E}[\varepsilon | W_0, X] = 0$ .
3. The networks generating the adjacency matrices  $W$  and  $W_0$  are correlated in the sense that it is possible to find connections in common ( $E_0 \cap E_1 \neq \emptyset$ ) and distance two paths that change edge type ( $(i, j) \in E_0$  and  $(j, k) \in E_1$ ).



Let  $\Pi$  be the projection coefficients from a regression of  $WS$  on  $W_0S$ , where  $S = [y \ X]$ .

## Theorem:

Let Assumptions 1, [2](#), [3](#), and  $\gamma^0(\pi_{11}\beta^0 + \pi_{12}\delta^0) + \pi_{21}\beta^0 + \pi_{22}\delta^0 \neq 0$  hold. If the matrices  $I$ ,  $W_0$ ,  $W_0^2$  are linearly independent, then the parameters  $\alpha^0, \beta^0, \gamma^0$  and  $\delta^0$  are identified.

### Remark

Note that this is a generalization of the identification result in Proposition 1 of Bramoullé et al. (2009, JoE), i.e., if  $W_0 = W$ , one has  $\Pi = I$ , and the condition reduces to  $\gamma^0\beta^0 + \delta^0 \neq 0$  and the matrices  $I$ ,  $W$  and  $W^2$  being linearly independent.

▶ Rank Condition

$$y = \alpha^0 \iota + WS\theta^0 + X\gamma^0 + \varepsilon \quad \text{for } S = [y \ X] \quad \text{and } \theta^0 = [\beta^0 \ \delta^0]$$

$$y = \alpha^0 \iota + W_0S\theta^* + X\gamma^0 + e, \quad \text{for } \theta^* = \Pi\theta^0.$$

## Estimation Procedure

1. Estimate  $\Pi$  by OLS (WS on  $W_0S$ ).
2. 2SLS of  $[\iota, X, W_0y, W_0X]$  with instrument  $Z = [\iota, X, W_0^2X, W_0X]$ . Calculate  $\hat{\theta} = \hat{\Pi}^{-1}\hat{\theta}^*$ .
3. IV of  $[\iota, X, \widehat{W}y, \widehat{W}X]$  with instruments  $\hat{Z}^* = [\iota, X, [E(W_0y|X, W_0), W_0X]\hat{\Pi}]$ .

## Estimator and Properties

$$\hat{\psi}_{G3SLS} = \left(\hat{Z}^{*\top}\hat{D}\right)^{-1}\hat{Z}^{*\top}y,$$

$$\sqrt{n}(\hat{\psi}_{G3SLS} - \psi) \xrightarrow{d} N(0, V_\psi)$$

# Stata Implementation

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$W$ : Coauthors -  $W_0$ : Alumni

W: Coauthors -  $W_0$ : Alumni

$$y_{i,r,t} = \alpha + \beta \sum_{j \neq i} w_{\ell;i,j,t} y_{j,r,t} + \sum_{j \neq i} w_{\ell;i,j,t} \tilde{x}_{j,r,t}^{\top} \delta + x_{\ell;i,r,t}^{\top} \gamma + \lambda_r + \lambda_t + \lambda_0 + \varepsilon_{i,r,t}$$

## Peer Effects ( $\beta$ )

log(# Citations)

## Direct Effects ( $\gamma$ )

Editor

Different Gender

# Authors

# Pages

# References

## Contextual Effects ( $\delta$ )

Editor

Different Gender

## Fixed Effects ( $\lambda$ s)

Journal

Year

Institutions Component

W: Coauthors -  $W_0$ : Alumni

$$y_{i,r,t} = \alpha + \beta \sum_{j \neq i} w_{\ell;i,j,t} y_{j,r,t} + \sum_{j \neq i} w_{\ell;i,j,t} \tilde{x}_{j,r,t}^{\top} \delta + x_{\ell;i,r,t}^{\top} \gamma + \lambda_r + \lambda_t + \lambda_0 + \varepsilon_{i,r,t}$$

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```
netivreg lcitations editor diff_gender n_pages n_authors n_references isolated  
(edges = edges0), wx(diff_gender editor) cluster(c_coauthor) first second
```

## Stata 16 Capabilities: (1) Python Integration for Sparse Matrices and (2) Multiframes

 $W$  (Coauthors) $W_0$  (Alumni) $(y, X)$ 

	source	target
4	5	478
5	5	665
6	5	705
7	8	113
8	8	133
9	8	177
10	8	189
11	8	639
12	8	658
13	10	356
14	10	527
15	11	26
16	11	639
17	13	213
18	13	428

	source	target
4	4	136
5	4	407
6	5	10
7	5	95
8	5	97
9	5	130
10	5	144
11	5	152
12	5	161
13	5	194
14	5	301
15	5	324
16	5	357
17	5	383
18	5	416

	id	lcitations	editor	diff_gender	isolated	n_pages	n_authors	n_references	journal	year
4	21	2.302585	0	0	1	15	2	27	aer	2000
5	31	3.806663	0	0	1	21	1	39	aer	2000
6	38	3.555348	0	0	1	17	2	31	aer	2000
7	51	3.583519	0	0	1	20	1	48	aer	2000
8	59	3.988984	0	0	1	17	2	50	aer	2000
9	68	2.197225	0	0	1	15	2	31	aer	2000
10	76	2.197225	0	0	0	11	2	18	aer	2000
11	86	3.218876	0	0	0	24	1	32	aer	2000
12	96	4.836282	0	0	0	24	2	57	aer	2000
13	105	4.691348	0	0	1	25	2	40	aer	2000
14	122	4.770685	0	0	1	30	1	30	aer	2000
15	139	3.850147	0	0	1	16	1	49	aer	2000
16	144	2.564949	0	0	0	21	2	16	aer	2000
17	151	4.26268	1	0	0	21	3	36	aer	2000
18	162	2.890372	0	0	1	26	1	26	aer	2000

$$WS = W_0S\Pi + U,$$

Projection of W on W0

	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
<b>W_l citations</b>						
W0_l citations	.4956186	.0321772	15.40	0.000	.4324379	.5587993
W0_diff_gender	.0127121	.5132519	0.02	0.980	-.9950719	1.020496
W0_editor	.0085967	.7897166	0.01	0.991	-1.542033	1.559227
<b>W_diff_gender</b>						
W0_l citations	.137265	.0033955	40.43	0.000	.1305979	.1439321
W0_diff_gender	.1422822	.0541602	2.63	0.009	.0359371	.2486273
W0_editor	.0325262	.0833338	0.39	0.696	-.131102	.1961544
<b>W_editor</b>						
W0_l citations	.4249148	.0025367	167.51	0.000	.419934	.4298957
W0_diff_gender	.1027705	.0404624	2.54	0.011	.0233214	.1822195
W0_editor	.1367464	.0622576	2.20	0.028	.0145019	.2589909

2SLS of  $[l, X, W_0y, W_0X]$  with instrument  $Z = [l, X, W_0^2X, W_0X]$

2SLS Regression

Number of obs = 729  
 Wald chi2(62) = -1.1e+17  
 Prob > chi2 = 1.0000  
 R-squared = 0.1317  
 Root MSE = 1.846

lcitations	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
<b>w_y</b>						
lcitations	.9496092	.5481734	1.73	0.084	-.126744	2.025962
<b>X</b>						
diff_gender	.2224841	.1317096	1.69	0.092	-.0361313	.4810994
editor	.1691513	.1181452	1.43	0.153	-.06283	.4011327
n_pages	.0282953	.0048171	5.87	0.000	.0188369	.0377538
n_authors	.0747385	.0603238	1.24	0.216	-.043709	.1931859
n_references	.0119404	.0025597	4.66	0.000	.0069143	.0169665
isolated	-.2131575	.0942419	-2.26	0.024	-.3982041	-.0281109

IV of  $[l, X, \widehat{W}_y, \widehat{W}_X]$  with instruments  $\widehat{Z}^* = [l, X, [E(W_{0y}|X, W_0), W_0X] \widehat{\Pi}]$

lcitations		Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
W <sub>y</sub>							
lcitations		.5200772	.3616317	1.44	0.151	-.1899963	1.230151
X							
diff_gender		.218709	.1305651	1.68	0.094	-.0376592	.4750771
editor		.1733642	.1157379	1.50	0.135	-.0538902	.4006187
n_pages		.0288947	.0044187	6.54	0.000	.0202184	.0375709
n_authors		.0719403	.0597035	1.20	0.229	-.0452891	.1891696
n_references		.0119892	.0025599	4.68	0.000	.0069628	.0170156
isolated		-.2230689	.0897056	-2.49	0.013	-.3992083	-.0469295

- Identification of a linear-in-means model with endogenous network.
- Computationally simple estimation that uses two-layered multiplex network structure with Stata implementation.
- Robust to different types of network endogeneity. It does not require to model unobserved heterogeneity and network formation.



## Appendix

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## Distortions Induced by Social Effects: Consumption Examples

- If individuals care about **status** (conspicuous consumption models), the proportion of conspicuous consumption may increase with respect to other goods.
- If conspicuous consumption is considered wasteful, peer effects might have noticeable welfare consequences.
- Savings may differ from the optimal in an attempt to keeping up with the peers.

▶ Empirical Work

# Aggregate Effects: Consumption Example

- Unanticipated tax changes to the rich might have aggregate consequences.
- If individuals who are not affected by the shock change their consumption after observing changes in consumption of the rich, the shock can spread through the network.
- Social multipliers depend on the size of the endogenous peer effects and the connectedness of the affected groups.

▶ Empirical Work

## Angrist's (2014) Critique: Group Regressions

- **Reflection Problem:** a regression of individual outcomes on group mean outcomes is tautological.
- **Correlated Effects:** even the leave-one-out estimator does not provide information of human behavior. “Like students in the same school, households from the same village are similar in many ways”.
- **Mechanical Relationship:** the coefficient on group averages in a multivariate model of endogenous peer effects does not reveal the action of social forces. He interprets the value  $1/(1-\beta)$  as approximately the ratio of the 2SLS to OLS estimands for the effect of individual covariates on outcomes (using dummy groups as instruments).

## Angrist's (2014) Critique: Network Regressions

- Start by a saturated model  $E[y_i | x_i] = \gamma_0 + \gamma_1 x_i$  satisfying  $E[u_i | x_i] = 0$ , for  $u_i \equiv y_i - \gamma_0 - \gamma x_i$ .
- Individuals are ordered from left to right. Each person  $i$  is connected only with the individual to her left  $i - 1$ . Friends are only similar on unobservables:  $u_i = \beta u_{i-1} + \varepsilon_i$ .

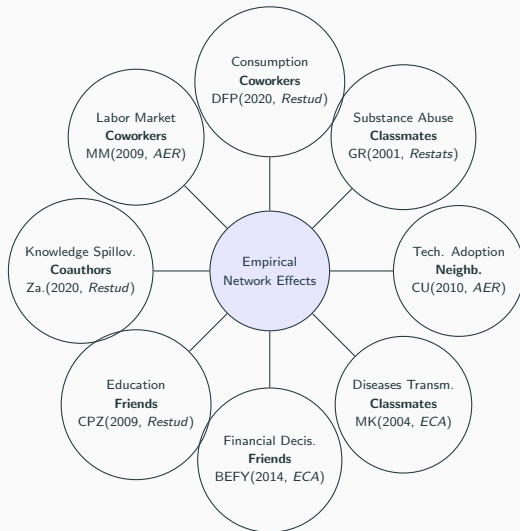
- The outcome can be written in a linear-in-means (lmm) model form:

$$y_i = \gamma_0(1 - \beta) + \beta y_{i-1} + \gamma x_i - \beta \gamma x_{i-1} + \varepsilon_i$$

- **Flaw in Angrist's example:** let  $\delta = -\beta\gamma$  to write this model exactly as a lmm. Note that  $\delta + \gamma\beta = 0$  so that the outcome equation can be written as (for  $\alpha = \gamma_0(1 - \beta)$ )

$$y_i = \frac{\alpha}{1 - \beta} + \gamma x_i + v_i$$

# Different Network Effects



## Critique to Randomly Assigned Groups

- In principle, randomization of peers would guarantee identification in a monolayer linear in means model where endogenous network formation is ruled out.
- It can completely eliminate the problem of unobserved common variables.
- However, if individuals endogenously form groups (homophily), there can be a subsequent resorting. If resorting happens faster than the effects of social interactions, identification is not possible.
- Even with random peers, researchers face a classical problem of **omitted variables** when trying to estimate contextual effects ( $\mathbb{E}[x_i \varepsilon_j \mid w_{i,j} = 1] \neq 0$ ).

# Multilayers Networks in Economics

## Labor Supply

- Sisters, Cousins and Neighbors networks (NST (2018, *AEJ*))

## Education

- Friendship network in  $t$  and  $t - 1$  (GI (2013, *JBES*))
- Roommates, classmates, Study-mate, Friendship networks (CL (2015))
- Siblings and Classmates networks (NR (2017, *JAE*))

## Consumption

- Coworker and Spouses networks (DFP (2020, *Restud*))

## Publication Outcomes

- Coauthors, Alumni and Same Advisor networks (EHJS (2020))



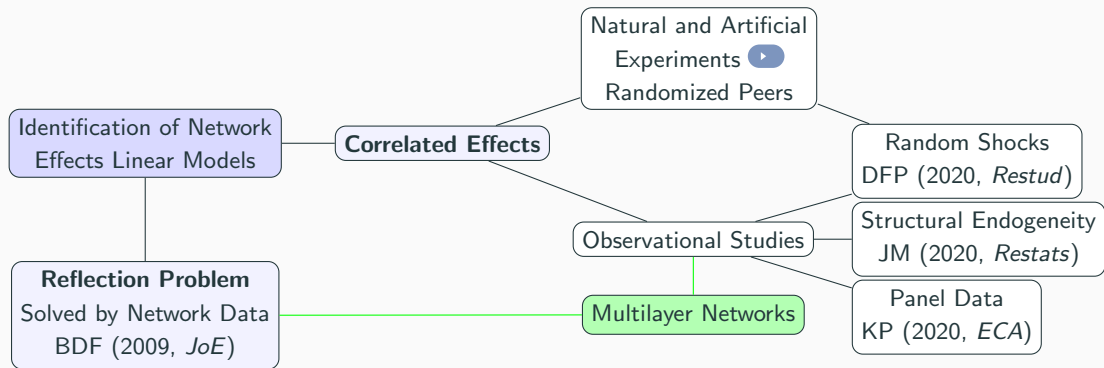
# Microfoundations

- The monolayer linear model of interest corresponds with the best response of a Bayesian Game of Social Interactions as proposed by Blume, Brock, Durlauf and Jayaraman (2015, JPE).
- Quadratic utility with social pressure or strategic complementarities

$$U_i(\omega_i, \omega_{-i}) = \left( \gamma x_i + z_i + \delta \sum_j c_{ij} x_j \right) \omega_i - \frac{1}{2} \omega_i^2 - \frac{\phi}{2} \left( \omega_i - \sum_j a_{ij} \omega_j \right)^2$$

- In their model endogeneity arises because an individual  $i$ , observing that he is connected to  $j$ , make an inference about the value of  $z_j$  that is dependent on  $x_j$ . Then,  $x_j$  will be correlated with  $\varepsilon_i$  in my equation of interest.
- Their critique of instrumental variable is that if individual  $i$  observe the instruments  $v_j$ , he can use it to predict  $z_j$  which will induce correlation between  $\varepsilon_i$  and the instrument.
- Our instrument is based on  $x_r$  of individuals  $r$  connected to  $i$  in a network that is independent of the individuals' utilities. Therefore  $x_r$  is not useful to predict  $z_j$ . [▶ Model](#)

# Positioning the Research Agenda in the Literature



► This Project

# Assumptions

## Assumption 1

There exists a  $n \times n$  adjacency matrix  $W_0$  such that:  $\mathbb{E}[v|x, W_0] = 0$

## Assumption 2

Let  $\Pi$  be the full-rank matrix of coefficients from the system regression

$$WS = W_0S\Pi + U,$$

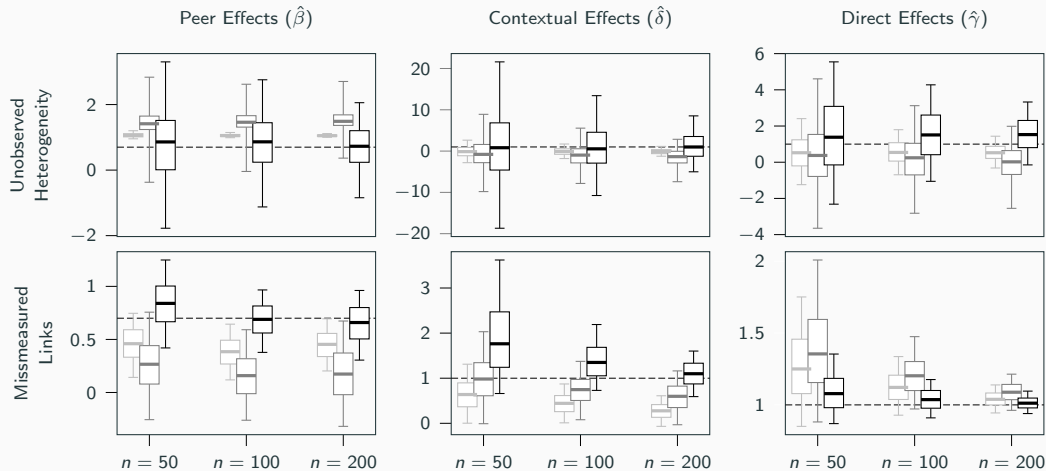
$$E[U|W_0y, W_0, X] = 0.$$

where  $\mathbb{E}[S^T w_{0;i} w_{0;i}^T S] > 0$ . Furthermore, the first row of  $\Pi$  is such that  $\pi_{11}\beta + \pi_{12}\delta < 1/\lambda_{\max}$ , where  $\lambda_{\max}$  is the largest eigenvalue of  $W_0$ .

# Rank Condition

- Given that  $\text{rank}(\Pi) \leq \min\{\text{rank}(E[S^\top w_{0;i} w_{0;i}^\top S]^{-1}), \text{rank}(E[S^\top w_{0;i} w_i^\top S])\}$ , a necessary condition for  $\text{rank}(\Pi) = k + 1$  is that  $\text{rank}(E[S^\top w_{0;i} w_i^\top S]) = k + 1$  which would be equivalent to the **relevance** condition in the classical Instrumental Variable literature.
- For large enough sample, this condition imposes some restriction on the matrix  $W_0 W$ . This matrix contains the connections in common across the two networks in the main diagonal, and length two paths that change color in the off- diagonal.
- It cannot be zero so there have to be enough connections in common and indirect triads that change colors. This is a way to think about the **correlation** between the two matrices.

# Monte Carlo Experiments



## Empirical Application: Data

- 1,628 articles published in the *American Economic Review*, *Econometrica*, the *Journal of Political Economy*, and the *Quarterly Journal of Economics* between 2000 and 2006. Source: RePEc, Scopus, and Journal Websites.
- Employment, education, and research interest information for 1,985 unique authors and 42 unique editors (37 of which also published papers in the journals in this time period). Source: Web scrapping/text mining and Colussi (2018, ReStat).
- *Co-authorship* ( $\ell = 1$ ) and *Alumni* ( $\ell = 0$ ) networks are constructed for all 2,027 scholars.

Articles  $i$  and  $j$  are connected in network  $W_\ell$  if at least one of the authors of article  $i$  shares a professional connection of type  $\ell$  with at least one of article  $j$ 's authors.