Economics of Statalist Exchanges

Martin Weiss

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# On the Economics of Statalist Exchanges

#### Martin Weiss

Universitity of Tuebingen, Germany

Presentation to the Stata UGM, London, September 2009

# **Outline**

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# Outline

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### **Short Quote**

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This forum, more than anything else, has shaped my opinion of Stata as being user-friendly. Thanks to all for creating a very real sense of community.

(Statalist member, 8/13/2009)

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As of 23rd of August 2009: 3,376 members 
▷ 1,727 Statalist proper
```

▶ 1,649 Digest

Increase of 95 from 20th of June 2009

Entries: 232 Statalist, 111 Digest

Exits: 172 Statalist, 76 Digest

1,095 posts on average per month over period Jan

2005 - July 2009

Posts so far in 2009:

▷ January: 1,16

▶ February: 1,275

▷ March: 1,624

▶ April: 1,398

⊳ May: 923

> June: 1,146

> July: 1,286

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Economics of
  Statalist
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Martin Weiss
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Introduction

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### **Time Series of Posts**

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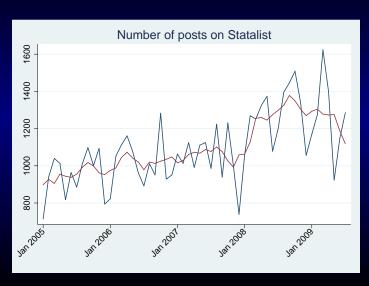
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The economics profession can explain a fair chunk of real-world phenomena:

Workers turn up for work in the morning
Students attend university instead of working
Savers queue at a bank
Volume discounts ("Buy one - get one free")
Three-class layout on transatlantic flights
Purchase of lottery tickets
Savers buy IPO shares
Free release of programs on ssc
Free release of advice on Statalist
Crowdsourcing

▶ Labor supply b/c market wage exceeds reservation wage

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▷ Discounted income over lifetime higher than for immediate labor supply

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▷ Interest rate high enough to induce deferred consumption

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▷ Lowers trading costs per unit, (part of) saving passed on to consumer

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> Product differentiation allows better adaption to demand curve

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Utility function not globally concave

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▷ Small risk aversion / prospect of huge gains

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▶ HARD TO SAY

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 DVD rental business promised reward of 1,000,000 \$ for improvement of algorithm

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- DVD rental business promised reward of 1,000,000 \$ for improvement of algorithm
  - Prediction of consumer behavior, i.e. next film rented

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Reference:

- DVD rental business promised reward of 1,000,000 \$ for improvement of algorithm
  - Prediction of consumer behavior, i.e. next film rented
  - Condition: Improvement > 10%

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  - Prediction of consumer behavior, i.e. next film rented
  - Condition: Improvement > 10%
- Result:

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- DVD rental business promised reward of 1,000,000 \$ for improvement of algorithm
  - Prediction of consumer behavior, i.e. next film rented
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- Result:
  - More than 51,000 contestants

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- DVD rental business promised reward of 1,000,000 \$ for improvement of algorithm
  - Prediction of consumer behavior, i.e. next film rented
  - Condition: Improvement > 10%
- Result:
  - More than 51,000 contestants
  - Two teams to beat the required threshold (10.10% vs. 10.09%)

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  - More than 51,000 contestants
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- Difference to Statalist:

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- Difference to Statalist:
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- Difference to Statalist:
  - Recipient well known
  - Obvious price signal

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- Result:
  - More than 51,000 contestants
  - Two teams to beat the required threshold (10.10% vs. 10.09%)
  - Winner to be determined soon
- Difference to Statalist:
  - Recipient well known
  - Obvious price signal
- Bottom line: Still amenable to economics



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No obvious reward/price mechanism

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■ No obvious reward/price mechanism

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Major cost component involved:

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Reference:

- No obvious reward/price mechanism
- Major cost component involved:
  - Oppportunity Cost of Time

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Deference

- No obvious reward/price mechanism
- Major cost component involved:
  - Oppportunity Cost of Time
- Low barrier to entry

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- No obvious reward/price mechanism
- Major cost component involved:
  - Oppportunity Cost of Time
- Low barrier to entry
  - Mostly technical

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Output

- No obvious reward/price mechanism
- Major cost component involved:
  - Oppportunity Cost of Time
- Low barrier to entry
  - Mostly technical
  - "text-only"

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- No obvious reward/price mechanism
- Major cost component involved:
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  - "text-only"
  - "no attachments"

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- Little incentive for collusive behavior

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  - Problem: Duplication of effort/Coordination failure

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- "Supply side concentration"

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  - 6,768 answers overall, 659 posters of replies

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  - 6,768 answers overall, 659 posters of replies
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  - ⇒ Concentration has eased from Jan-May period



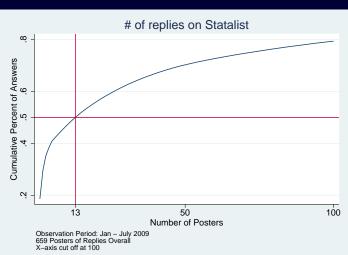
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"Demand Side Concentration"?

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- "Demand Side Concentration"?
  - 2,104 questions overall, 914 posters of questions

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- "Demand Side Concentration"?
  - 2,104 questions overall, 914 posters of questions
  - 169 posters ask 50% of questions

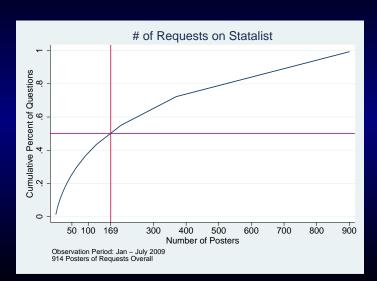
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■ Jokisch (2006)

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- Jokisch (2006)
  - PhD thesis on user involvement in production processes

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Reference:

- Jokisch (2006)
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  - "Some Simple Economics of Open Source"

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  - "Some Simple Economics of Open Source"
- Mayrhofer (2006)
  - "Motives and Perception of Fairness in Commercial User Communities"
  - Survey of community of ado-file contributors

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Concerned ado-file / ssc Community

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- Concerned ado-file / ssc Community
- Answer to Question:

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- Concerned ado-file / ssc Community
- Answer to Question:
- "Why did you publish your last ado-file?"

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- Concerned ado-file / ssc Community
- Answer to Question:
- "Why did you publish your last ado-file?"
  - Note: Motivation for writing the file may diffe

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- Concerned ado-file / ssc Community
- Answer to Question:
- "Why did you publish your last ado-file?"
  - Note: Motivation for writing the file may differ
- Most popular answers (Mayrhofer, 2006, pp. 11-12):

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  - Altruism (≈ 30% in *strong agreement*)

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  - Altruism (≈ 30% in *strong agreement*)
  - Reciprocity (≈ 20% in *strong agreement*)

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  - Altruism (≈ 30% in strong agreement)
  - Reciprocity (≈ 20% in *strong agreement*)
  - lacktriangle Reputation (pprox 10% in *strong agreement*)

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  - Altruism (≈ 30% in *strong agreement*)
  - Reciprocity (≈ 20% in *strong agreement*)
  - Reputation (≈ 10% in *strong agreement*)
  - Signalling (to community / StataCorp):

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- Concerned ado-file / ssc Community
- Answer to Question:
- "Why did you publish your last ado-file?"
  - Note: Motivation for writing the file may differ
- Most popular answers (Mayrhofer, 2006, pp. 11-12):
  - Altruism (≈ 30% in strong agreement)
  - Reciprocity (≈ 20% in *strong agreement*)
  - Reputation (≈ 10% in *strong agreement*)
  - Signalling (to community / StataCorp):
  - (≈ 5% in strong agreement)

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- Type of process amenable to crowdsourcing:
  - Electronic exchange must be sufficient to attain goal

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- Type of process amenable to crowdsourcing:
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- Type of process amenable to crowdsourcing:
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- Type of process amenable to crowdsourcing:
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- Should require a lot of customization
  - Search of archive renders most posts redundant

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- No physical input required
  - Hard to build a plane via email
- Margin for error must be relatively wide
  - Legal implications hard to establish in crowdsourcing
  - No medical treatment via crowdsourcing
- Should require a lot of customization
  - Search of archive renders most posts redundant
  - Remaining body of posts is hopefully "new" in some important aspect



## **Outline**

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## Statalist Output under the Microscope I

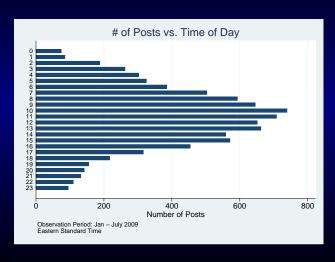
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## Statalist Output under the Microscope II

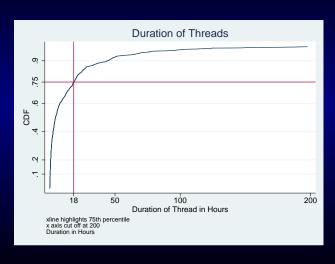
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## Statalist Output under the Microscope III

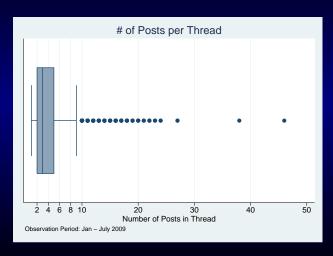
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Orphan status is assigned to

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- Orphan status is assigned to
  - threads with no replies

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- Orphan status is assigned to
  - threads with no replies
  - which are not: Announcements of

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- Orphan status is assigned to
  - threads with no replies
  - which are not: Announcements of
    - Stata Net Courses

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- Orphan status is assigned to
  - threads with no replies
  - which are not: Announcements of
    - Stata Net Courses
    - Developments at SSC

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- Orphan status is assigned to
  - threads with no replies
  - which are not: Announcements of
    - Stata Net Courses
    - Developments at SSC
- i.e. posts that were intended to attract a reply but failed to do so

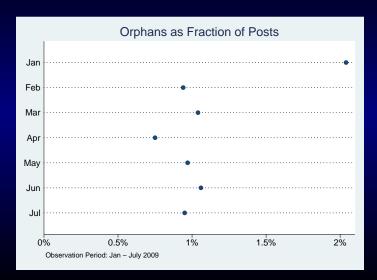
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# Thank you for your attention!

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