

International Financial Rescues

&

Debtor Country Moral Hazard*

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Abstract

This paper examines whether recent international policy initiatives to facilitate financial rescues in emerging market countries have influenced debtors' incentives to access official sector resources. We highlight the systemic importance of countries as a key characteristic driving access to official sector finance and estimate the effect of the policy initiatives on IMF programme participation using a pooled probit model. The safety net implied by policy changes to permit exceptional access is shown to have a greater marginal impact on official sector resource usage, the more systemically important the debtor. Our results can be interpreted as offering some support for the presence of debtor-side moral hazard.

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1. Introduction

The recent debate on the ‘international financial architecture’ has highlighted the potential moral hazard implications of large official sector financial rescues of emerging market economies. Concern that the increased scale of IMF-led bailouts may distort debtor and creditor incentives, generating excessive borrowing and lending, has led to calls for clearly defined limits to official support and greater private sector involvement in crisis resolution.¹ As Table 1 shows, the size of rescue packages has risen substantially relative to the economies involved. Financing arrangements agreed between the IMF and debtor countries were of the order of 6% of GDP during the financial crises since the mid-nineties, compared with some 1.5% of GDP during the debt problems of the early eighties.

Figure 1 illustrates the evolution of credit purchases from the IMF’s General Resources Account (GRA) through programmes involving conditionality. The average annual purchase of those countries accessing such resources has risen sharply to almost \$2.5bn in 2002, from around \$150mn in the early eighties.² But, when the prominent crisis economies of the nineties are excluded, purchases of IMF

¹Mathieson *et.al* (2000) provide a comprehensive review of this debate. See also Haldane & Kruger (2001), and Krueger (2002).

²In real terms, average purchases have returned to levels seen at the peak of the early eighties debt crisis.

credit display a more benign pattern. As Figure 2 shows, there has also been a general rise in the relative scale of resource usage. Purchases of IMF GRA resources, as a percentage of the total GDP of those countries accessing credit tranches, rose in the nineties after being broadly stable during the previous twenty years. The greater use of official sector funds by a relatively small number of countries belies the view that the large size of recent rescues reflects a general rise in *real* hazard due to the greater integration of emerging market economies into international capital markets.³

The increased scale of official sector packages has been made possible by several policy decisions that altered both the size of the IMF's total financial resources and the amount it could lend to each member. In the wake of the Mexican crisis, concerns that increased resources might be needed to respond to capital account crises prompted industrial countries to initiate the New Arrangements to Borrow (NAB) in January 1997 to supplement existing IMF resources. Shortly afterwards, in December 1997, a Supplemental Reserve Facility (SRF) was introduced to provide emergency large scale short-term financing in the event of a capital account crisis.⁴ Lane & Phillips (2000) note that if debtors and creditors perceived these

³Mussa (1999) discusses the real hazards facing such countries in their interactions with the global financial system.

⁴A brief description of the main IMF facilities is offered in the Appendix.

measures to be regularising access to exceptional funding above normal limits, then an increase in moral hazard (and resource usage) might be expected.⁵ But there has been little formal work to examine whether the ‘international financial safety net’ established by these policy changes has influenced debtors’ reliance on official sector resources.⁶

Empirical tests for the presence of moral hazard have been the subject of much attention in the literature on health and labour economics.⁷ These micro-econometric studies suggest that incentive effects of contracts (i.e. moral hazard) are, in general, easiest to detect when there are exogenous changes in the incentive structure, and when the populations involved do not change. Such *natural experiments* typically arise when there are distinct changes in government policies and regulations but, on their own, only establish simultaneity rather than causality.⁸ To distinguish only those agents whose incentives are influenced by a regulatory change, samples are split into a ‘test’ group that is affected by the experiment and a ‘control’ group that is not. The estimated effect of policy on incentives is then

⁵Consistent with this view, some commentators (Jeanne & Zettelmeyer, 2001; Mussa, 2002) suggest that large-scale official financing can generate moral hazard ‘indirectly’ by encouraging inappropriate domestic policies in emerging market economies.

⁶See Haldane & Taylor (2003), for example, for a review of the literature.

⁷See, for example, Chiappori *et.al*, (1998), Blundell & MaCurdy (1999), and Chiappori & Salanie (2000).

⁸So, for instance, a change in health regulation could coincide with a cold winter, the latter resulting in increased demand for medical services.

inferred from the difference in the outcomes for these two groups. This technique is known as difference-in-differences estimation.

Two factors prevent direct application of the natural experiment approach to the issue of a debtor's reliance on official sector finances. First, the creation of an international safety net was a purposeful action by the official sector in response to a set of turbulent economic and financial circumstances. In other words, the policy change was not exogenous. This makes it necessary to identify and control for factors that drive potential access to the safety net created by the SRF and NAB. Second, official actions were not restricted *ex ante* to a specific group of countries so, unlike most natural experiment studies, an explicit control group cannot be identified. Blundell & MaCurdy (1999) and Besley & Case (2000) argue that, in order to surmount these issues, a suitably defined instrumental variable that explicitly captures policy decisions must be constructed.

This paper examines how IMF programme participation has varied with policy measures designed to facilitate financial rescues. We argue that the SRF and NAB were designed to contain the systemic impact of capital account crises. This suggests that the resultant safety net might have a greater impact on incentives, the more likely is a country to receive funding under these measures – i.e. the more 'systemic' the country. We therefore construct an index of systemic importance

to instrument for the factors driving policy decisions. It allows us to sidestep the problem of policy endogeneity and the need for a well-defined control group. Our analysis thus explores how observed changes in programme participation vary with the systemic importance of a country (as appropriately defined) using a pooled probit model across the period 1995–2001.

Our probit model provides a link to the empirical literature on the economic determinants of IMF programmes. Specifically, we draw on the insights of Joyce (1992), Knight & Santaella (1997), IMF (2001b) and Barro & Lee (2002) to identify the key economic variables influencing access to IMF credit. Ideally, a structural model of demand- and supply-side factors would be used in this identification process. However, for reasons of empirical tractability, a reduced-form model is the preferred approach in the literature.

In drawing on lessons from the natural experiment methodology, we introduce an innovation to the existing empirical literature and a different approach to the intrinsic identification problems faced in such studies of moral hazard induced by IMF lending. A first generic identification issue faced by empirical studies of moral hazard is how to measure changes in agents' behaviour. Most previous studies, such as Dell'Ariccia *et.al* (2002), Haldane & Scheibe (2003), Kamin (2002), and

Zhang (1999), use asset prices as the dependent variable.⁹ However, asset prices are, at best, an indirect measure of changes in agents' incentive structures. In contrast, by focusing on a country's usage of IMF resources, we identify a directly observable action as the dependent variable. A second identification problem is how to disentangle empirically the effects of IMF policies on the likelihood of real hazard from their effects on moral hazard. This question is particularly pertinent to studies employing forward-looking asset prices which could respond to both effects. A third identification concern is whether the potential moral hazard events which are analysed are truly exogenous. Dell'Araccia *et.al* (2002) and Haldane & Scheibe (2003) provide different approaches to this issue in relation to the use of major credit events as 'policy experiments' in asset price studies. Our approach is to model explicitly, through the use of a systemic index as an instrument, the determinants of policy before estimating its incidence.

The structure of the paper is as follows. Section 2 outlines our methodology and describes the data. Section 3 presents and interprets the results. A final section concludes.

⁹See also McBrady & Seasholes (2000), and Lane & Phillips (2000).

2. Empirical Framework

2.1. Access to official sector finance

We regard the introduction of the SRF and NAB as measures that marked a shift in the official sector response to capital account crises. The realisation that the management of such crises needed substantial resources prompted the major industrial countries to develop ways of supplementing existing IMF programmes to countries facing balance of payments difficulties. Both the SRF and NAB embody an *ex ante* expectation that the availability of official resources would be dependent on a members' characteristics. The SRF was likely 'to be utilized in cases where the magnitude of the outflows may create a risk of contagion that could pose a potential threat to the international monetary system'.¹⁰ And participants in the NAB agreed 'to make loans to the IMF when supplementary resources are needed to forestall or cope with an impairment of the international monetary system, or to deal with an exceptional situation that poses a threat to

¹⁰Section 1(b), Use of Fund's Resources, Supplemental Reserve Facility and Contingent Credit Lines, IMF (2001a). The SRF has features akin to those of a domestic lender of last resort (see Appendix Table A.3 for further details), including short maturity terms and surcharges on the rate of interest for exceptional lending to limit moral hazard. However, whether the latter effect is sufficient is questionable. For example it could be argued that "[S]ince SRF resources are provided at a time when access to capital markets is essentially cut off, the rate of charge on SRF resources is still much lower than the (presumably extremely high) rate the markets would charge, if credit from the markets were available at all in such situations" (IMF, 2000).

the stability of the system.¹¹

The focus on the need to limit contagion suggests that the likelihood of access to official resources under these facilities depends, in the main, on the systemic importance of a country.¹² In other words, the official sector decision to provide a safety net can be described as:

$$P_{it} = f(\lambda_{i,t-1}) \tag{2.1}$$

where P_{it} is a binary policy decision variable, and $\lambda_{i,t-1}$ is a measure of the systemic importance of country i lagged one quarter to reflect delays in data availability.

The advent of measures explicitly designed to facilitate financial rescues of systemically important countries can be expected to influence the incentive structures of debtors. The introduction of the NAB and SRF should have a greater effect on resource usage the more systemic the country. Moreover, both initiatives satisfy two requirements that Dell’Ariccia *et.al* (2002) argue are central to the natural experiment approach. First, they were events with the potential to

¹¹IMF Press Release 97/5, ‘IMF Adopts a Decisions on New Arrangements to Borrow’, 27 January 1997.

¹²Factors such as a country’s economic performance which also influence access to IMF resources are considered separately in our analysis.

change expectations of the extent and nature of future crisis lending. And second, they were events unlikely to lead to a reassessment of risks other than through expectations of a future bailout.

2.2. Econometric model

We suppose that the IMF participation decision of country i at time t , I_{it} , is a binary variable which equals one if the country is in an IMF arrangement (SBA, EFF or SRF) *and* draws upon those funds at some point during the programme. I_{it} is zero otherwise. This well-defined action avoids the complexities, inherent in existing studies of IMF lending and moral hazard, posed by the use of asset prices to infer changes in agents' incentive structures. We follow other studies examining access to IMF credit in using a probit model (e.g. Knight & Santaella, 1997, Barro & Lee, 2002). We analyse the incidence of a debtor country's claims on IMF resources by invoking a latent variable, I_{it}^* , that is governed according to the relationship:

$$I_{i,t}^* = (\alpha + \lambda_{i,t-1}\alpha' + D_t\Delta\alpha + D_tP_{i,t}\Delta\alpha') + \sum_{k=1}^K [\beta_k + \lambda_{i,t-1}\beta_k' + D_t\Delta\beta_k + D_tP_{i,t}\Delta\beta_k'] X_{ik,t-1} + \varepsilon_{it}. \quad (2.2)$$

This specification can be viewed as a reduced form model that reflects both the demand and the supply of IMF loans, a fact which must be borne in mind when interpreting the coefficients (see Section 3.2). The vector, $X_{ik,t-1}$, denotes the k country-specific economic fundamentals that influence a country's decision to seek, or the IMF's decision to offer, assistance. D_t is a temporal dummy that equals one in the period following the announcement of the SRF/NAB. Policy following the safety net is described by $P_{i,t}$. Following Knight & Santaella (1997), we use lagged values of X_{ik} and λ_i to address possible simultaneity issues (for example, the fact a country is in a programme might affect its ratings). The lags also help account for gaps between programme implementation and the availability of information about the debtor.

From (2.1), we use the systemic index as an instrument for the policy decision. It is exogenous to the participation decision and uncorrelated with $X_{ik,t-1}$.¹³

¹³The components of the index (see Appendix Table A2) may depend on lagged values of the fundamentals. However, we reject correlation between contemporaneous values of λ_i and the X_{ik} for the fundamental variables in the base model specification of Table 6 - a regression of the former on the latter is insignificant. Using a Rivers-Vuong test, we also reject endogeneity of the lagged systemic index when it is added to this reduced model.

Substituting this instrument into (2.2) gives

$$I_{i,t}^* = (\alpha + \lambda_{i,t-1}\alpha' + D_t\Delta\alpha + D_t\lambda_{i,t-1}\Delta\alpha') + \sum_{k=1}^K [\beta_k + \lambda_{i,t-1}\beta'_k + D_t\Delta\beta_k + D_t\lambda_{i,t-1}\Delta\beta'_k] X_{ik,t-1} + \varepsilon_{it}. \quad (2.3)$$

So the decision rule that determines whether a country has entered a programme on which it draws during the programme period is

$$I_{i,t} = \begin{cases} 1 & \text{if } I_{i,t}^* > 0 \\ 0 & \text{if } I_{i,t}^* \leq 0 \end{cases}. \quad (2.4)$$

Equation (2.3) decomposes the constant and marginal coefficient terms into a number of components.¹⁴ The coefficient α' reflects the probability of programme participation across the whole time period that is due to the debtor's systemic characteristics; $\Delta\alpha$ represents the general structural shift in the probability of participation following the policy event; and $\Delta\alpha'$ reflects any additional shift, post-policy, conditioning for the systemic nature of the country. The coefficients

¹⁴The discussion below is framed in terms of the coefficients as the marginal effect. This is for ease of exposition since, in the nonlinear probit model, the coefficients do not necessarily indicate the marginal effect of the fundamentals. The marginal effect in the probit model is $\frac{\partial\Phi}{\partial(x_k)} = \Phi(X\beta)\beta_k$, and our results indicate this marginal effect calculated at the means.

β'_k , $\Delta\beta_k$, and $\Delta\beta'_k$ analogously decompose the sensitivity of programme participation to fundamentals, $X_{ik,t-1}$.

2.2.1. Hypothesis tests

If the SRF and NAB increase moral hazard then the more systemic the country, the less sensitive is the debtor's IMF programme participation decision to fundamentals. Notice that, given the reduced form of Equation (2.3), the observed sensitivity of programme participation to fundamentals could also reflect supply-side incentives, ie the sensitivity to fundamentals of the IMF's decision to offer a programme. So our null hypothesis of moral hazard has two necessary, but not sufficient, conditions:

- There is a change in incentives, following the policy measure, in proportion to the systemic importance of the economy, ie $\Delta\beta'_k \neq 0$;
- This change in incentives is such that it is in the reverse direction of any *a priori* economic relationship between fundamentals and programme participation. For example, we might expect *a priori* that a country with a lower reserve coverage of short-term debt would be more likely to seek IMF assistance. But under the null of moral hazard, the opposite incentives occur.

Post policy change, movements in the sensitivity to fundamentals conditioned on the systemic nature of the economy should suggest that participation is associated with stronger fundamentals (higher reserve coverage).

Although the first condition can be tested formally, the second must be examined for each individual control variable and depends on the significance of the coefficients. The null hypothesis does not place restrictions on whether there are structural changes post-policy ($\Delta\alpha \neq 0, \Delta\alpha' \neq 0$), or whether there is a general change in incentives post-policy ($\Delta\beta_k \neq 0$). A more restrictive null would be to test whether any structural or incentive changes post-policy are *only* in proportion to the systemic nature of the EME, i.e. $\Delta\alpha = 0, \Delta\alpha' \neq 0, \Delta\beta_k = 0, \Delta\beta'_k \neq 0$.

2.3. Data

We use a balanced panel of quarterly observations on 19 middle-to-lower income developing countries over the period 1995Q1-2001Q4 (see Table 2). These countries are drawn from the major emerging market asset price indices (the Morgan Stanley equity index and the JP Morgan EMBIG bond index) and so have access to private external finance. The sample is limited owing to restrictions on data availability for the transition economies. Nonetheless, the countries are broadly similar in terms of their economic development (as indicated by income per capita

and trade openness) and integration into international capital markets. They also account, on average, for more than half of all IMF credit outstanding during the period in question.

2.3.1. Systemic importance

Empirical and theoretical studies of contagion suggest the risk of contagion is likely to be greater the more important a country is in international capital markets, the larger the international bank exposure to the country, and the greater its importance in international trade.¹⁵ We therefore construct a ‘systemic index’ comprising the relative size of a country’s outstanding international debt securities, BIS reporting banks’ foreign claims on the country, and total trade.¹⁶ The average values for this index (which is bounded by zero and one) and its components are shown in Appendix Table A2. The ranking obtained, which is relatively stable over time, appears consistent with other recent analyses (e.g. Kamin, 2002).

¹⁵Although the exact definition of the interlinkage varies, trade and financial channels have been widely tested in the contagion literature. For example, Kaminsky & Reinhart (2001) consider trade linkages (bilateral and via third markets) and financial linkages (via bank exposures and capital market correlations).

¹⁶The components and equal weightings applied in this index and its linear construction are open to debate. But the index does capture key financial and trade propagation mechanisms. We do not consider explicit geopolitical indicators (although clearly there may be a correlation between such indicators and our choice of instrument). Barro & Lee (2002) examine the impact of such indicators on IMF lending decisions.

2.3.2. The endogenous variable

The dependent variable is a binary (0 – 1) index that takes the value one if a country is under an IMF programme (SBA, EFF or SRF) in any quarter *and* makes drawings upon IMF resources during the arrangement. Table 3 provides summary statistics of the IMF programmes (SBA, EFF or SRF), focusing on changes post-SRF. The size of funds agreed relative to quota appear to increase sharply, following the introduction of the SRF. The average programme duration also appears to lengthen somewhat. For illustrative purposes we include statistics for two sub-samples, broadly defined as more or less systemic relative to the median value of the country average index over time. Both sub-samples experience similar proportional changes, post-SRF, in terms of the average and maximum programme sizes relative to quota. In absolute terms, the increases are much larger for the more systemic sub-sample however.

Table 4 provides summary statistics on country participation in IMF programmes. In the seven year period there were 176 quarterly programme participations. The average number of participations per country per quarter shows a somewhat different pattern across our two illustrative sub-samples. The frequency of programme participation rises, on average, following the SRF for the more systemic countries. The same does not appear to be the case for the rest of

the sample.

2.3.3. Exogenous variables

The incidence of claims on IMF resources depends, to a large extent, on domestic economic conditions and external vulnerabilities. We follow the literature on the determinants of sovereign spreads and IMF arrangements (e.g. Joyce, 1992; Knight & Santaella, 1997) and choose variables that influence the demand and supply of IMF loans (see Table 5). A country's demand for IMF resources is likely to depend on variables such as real GDP growth, inflation, the extent of real effective exchange rate (REER) misalignment, the level of indebtedness and the cost of alternative financing.¹⁷ On the supply side, the approval of an arrangement is likely to depend, in part, on credit growth and the fiscal stance. The incidence of credit disbursement also relates to exchange rate policy – a devaluation is either a prior action of a programme or a reason for IMF support. Given that absolute ratings are likely to be correlated with the above variables, following Dell'Ariccia *et.al* (2002), we also include the residual of a regression of credit ratings against other country fundamentals. This summary variable potentially incorporates informa-

¹⁷Changes in the cost of alternative financing could reflect changes in incentives through creditor moral hazard raising the possibility of endogeneity. However, as discussed below, this variable is insignificant in our specification and does not test positive for endogeneity if included in the base model.

tion relevant to a country’s capacity, and ability, to repay that is not captured by other control variables.

3. Estimation

3.1. Results

We follow the pooled probit approach used in previous empirical studies of IMF programme participation decisions (e.g. Knight and Santaella, 1997) and in the currency crisis and early warning system literatures (e.g. Eichengreen *et.al*, 1996). Since the approach ignores the panel nature of the data (and yields consistent, but inefficient, estimators) we use robust errors ‘clustered’ by country.¹⁸ This allows for correlation within country observations, for example due to omitted country-specific characteristics.¹⁹ Ignoring such correlation would result in underestimation of standard errors rendering our hypothesis testing inaccurate.

In order to identify the exogenous variables to be included in the specification

¹⁸We initially tested for and could not reject heteroscedasticity of the form $\sigma_j^2 = \{\exp(z_j\gamma)^2\}$. We therefore use Huber-White robust standard errors clustered by country (see Rogers, 1993). Clustering by individuals is widely used in labour economics, and clustering by country has been employed in some studies of currency crises (see Esquivel & Larraín, 1998) and of IMF programme participation (see Barro & Lee, 2002).

¹⁹We retain the assumption of independence across observations on different countries. We also estimated the model using a random effects panel approach which allows for unobserved country-specific effects. But the estimated coefficients from this model were not stable to the quadrature specification of the numerical integration technique. As Greene (2000, p. 837) emphasises, the probit model does not lend itself to the alternative fixed effects panel approach.

of Equation 2.3 we first estimated a basic pooled probit model that excludes the variables relating to the policy measures and systemic importance (see Table 6). The full set of independent variables is jointly significant. The signs of the coefficients for reserve coverage of short-term debt, fiscal balance, GDP growth and liquidity variables are as expected – a lower reserve coverage, lower fiscal surplus, lower growth, and tighter external financing conditions all increase the likelihood of a country participating in an IMF programme. One might also expect a weaker export position, higher domestic price inflation and large nominal depreciation to increase the probability of a country entering an IMF programme. But the estimated coefficients on these variables were of the opposite sign.²⁰

The signs of the other remaining variables, real domestic credit growth, the ratings residual and the deviation of the real exchange rate from trend, are open to interpretation. Although a rapid expansion of credit could create banking sector stress and precipitate a crisis, it could also reflect a deepening of the domestic financial sector which may reduce reliance on external finance. Similarly, whilst

²⁰The sign of these coefficients could reflect some endogeneity. For instance, the presence of a programme could be associated with a restoration of export growth and reduction in inflation. However, the signs remain the same with lags of up to six quarters and if we add these variables individually back into our reduced specification of Table 6 we reject their endogeneity. Interestingly, Barro & Lee (2002) look explicitly at the impact of IMF lending on country growth and find that the contemporaneous relationship is insignificant but that there is a significant negative effect on growth in the next five year period.

ratings residuals could reflect some form of ratings error conditioned on fundamentals, they may also represent additional indicators of creditworthiness and we would expect a negative coefficient. The estimate obtained in Table 6 is consistent with this view, though the caveat must be borne in mind. If deviations of the real exchange rate from trend are driven by private capital flows, then an over-valuation may imply little need for international financial support. Likewise, if deviations are below trend and a programme is initiated following downward pressure on the exchange rate, we might expect a negative coefficient. This is supported by graphical inspection and borne out by the estimates of Table 6. We, therefore, take this as our base interpretation.²¹

The coefficient estimates for real GDP growth, fiscal balance, inflation, exchange rate dummy, real domestic credit growth variables were found to be jointly insignificant at the 5% level. Sequential elimination of these variables produces the core model, the fit of which is broadly comparable with the univariate specification of Knight & Santaella. Importantly, all the supply-side variables used by Knight & Santaella are insignificant in our specification suggesting that the key

²¹A real exchange rate overvaluation could also indicate the potential for future exchange rate corrections and could encourage a debtor to seek IMF support. This suggests that a positive coefficient is also plausible. But our sample evidence suggests that such countries do not actually seek to draw on official resources, so we regard our base interpretation as being more in keeping with our definition of participation.

fundamental variables that explain IMF participation are largely on the demand side.

We insert the fundamental variables identified by the core model into the specification of Equation 2.3 to examine the effects of the SRF (see Table 7). The fit of the model is improved relative to the core model and the coefficients are jointly significant.²² The significance of $\Delta\alpha$ suggests that there has been a general upward shift in the probability of programme participation for all countries, following the introduction of the SRF. There does not appear to be a significant change in the probability of programme participation solely due to the systemic nature of a country (with α' and $\Delta\alpha'$ insignificant). But, across the whole period, the interaction coefficients of fundamentals with the systemic index (β'_k) are jointly significant, suggesting that there was a difference in incentives related to the systemic nature of economies.

The results in Table 7 suggest that the first element in our moral hazard test is satisfied – the coefficients $\Delta\beta'_k$ are jointly significant – there has been a change in incentives post-policy proportional to the systemic nature of the country. There is also support for the second element of the hypothesis. The *a priori* direction

²²The accuracy ratio under the moral hazard specification is 77.3% and the adjusted pseudo R^2 is 0.257 compared to 73.7% and 0.171 respectively under our core model.

of the relationship between fundamentals and participation is reversed for both reserve coverage and the real effective exchange rate coefficient. Post-SRF, the more systemic the country the more reserve coverage becomes positively related to IMF programme participation, ie the opposite of our *a priori* relationship.²³ The marginal REER coefficient is also opposite to our *a priori* assumption – smaller misalignments of the real exchange rate make participation in IMF programmes by systemic countries more likely. The coefficients on the ratings residuals have a more ambiguous interpretation and do not indicate a significant change in incentives in the post-SRF period. Our estimates suggest that, for reserve coverage in particular, resource usage by more systemic countries is in the opposite direction to the general trend.²⁴

We repeated the above analysis using the announcement of the NAB in 1997 Q1 as the key policy event. The effects on resource usage were expected to be similar to those arising from the introduction of the SRF. The test results, both

²³This might reflect the rise in reserve coverage in Asia post-crisis which was concurrent with the presence of a number of more systemic Asian countries being in an IMF programme. But estimating the model excluding the Asian crisis economies (Indonesia, Korea, Malaysia, Philippines and Thailand) produced the same results.

²⁴Furthermore this effect appears to be of significant relative magnitude (as calculated by the marginal effect at the means). Post-SRF, for a given reserve cover, the marginal effect at the mean suggests that a country with a systemic index of 0.25 would be 30% more likely to be in a programme than a country with a systemic index of zero. This effect compares to a general fall in the probability of programme participation post-SRF, for given reserve cover, of around 40%.

in terms of the significance of $\Delta\beta'_k$ and the direction of the fundamental variables of reserve coverage and real effective exchange rate deviation, were the same as in the SRF case.

Another candidate for a policy event is the Russian crisis (1998 Q3). Dell’Ariccia *et.al* (2002) suggest that the IMF’s decision not to intervene reduced expectations of future bailouts, casting doubts over the ‘international financial safety net’. Our results are again unchanged when we estimate our model using this event. There is a general upward shift in the probability of entering a programme in the period from 1998Q3, and systemically important countries appear to have acted as if a financial safety net was present. In other words, the Russian non-bailout did not lower the propensity for systemic countries to use official sector resources. But the lack of sensitivity of our results to changes in events could reflect the similar time periods involved (each event roughly divides the sample into periods before and after late 1997/1998). It could also reflect limitations in our policy equation, which depends only on the degree of systemic importance. Clearly other factors were also relevant – a fuller analysis would require a richer set of indicators to explain the reasons for the non-intervention of the official sector during the Russian crisis.

We also examined the sensitivity of our results to the structural specification,

for example the choice of lags and systemic index definition. Using the same variables as in Table 7, if the lag is varied from zero to four quarters the core results remain: $\Delta\alpha$, $\Delta\beta_k$ and $\Delta\beta'_k$ are significant (at least at the 10% level) and the reserve cover coefficient is positive in $\Delta\beta'_k$ and negative in $\Delta\beta_k$. However, for lags of more than two quarters the sign of the real effective exchange rate coefficient differs to the base results.²⁵ The core results also hold if we use a dichotomous systemic index (defined as one for a country if its average systemic index was above the sample median and zero otherwise). Similarly for systemic indices based solely on shares of foreign claims or international debt securities. The results do not hold if we use an index based solely on the trade shares. This is perhaps unsurprising as this variable appears a less valid instrument for the policy decision given the lower risk of contagion of international capital markets through trade flows alone.

3.2. Interpretation

Careful interpretation of our reduced form model results is required – changes in programme participation could reflect changes in the supply-side incentives for

²⁵However, the significance levels of these individual coefficients falls. In part this is likely to reflect the fact that these variables were chosen from a base specification using a single lag. If we identify the appropriate fundamental variables for different lags again our core results of joint significance of the groups of coefficients and signing of the reserve cover coefficient remain.

the IMF to lend, changes in the demand-side incentives of potential borrowers or a combination of the two. Only changes in demand-side incentives could be related to potential debtor moral hazard. Given this identification problem, one would ideally estimate a structural model of both the demand- and supply-side of IMF programme participation. If one is to follow this approach, which variables should be incorporated in the supply-side of such a model?

Some guidance may be provided by an IMF study of the empirical importance of different existing access criteria (IMF, 2001b). These criteria included a perceived need for Fund resources (the demand-side) and various supply-side variables, for example the borrower's capacity to repay, its track record in previous programmes and its stock of outstanding Fund credit relative to its quota. A number of financial and "strength of programme" variables were used as indicators of the capacity to repay. The significant supply-side variables were the level of outstanding Fund credit at the beginning of the arrangement relative to exports (viewed as a financial indicator of the capacity to repay), the projected current account adjustment (a "strength of programme" indicator of the capacity to repay) and the presence of a poor track record in previous programmes. Incorporating these variables into our study is problematic. This reflects not only data availability but also the fact that each one of these variables is defined only at

the start of a programme and hence are not amenable to the time-series dimension in our dataset. So, reflecting the conclusions of Knight & Santaella (1997), the use of a structural model presents a trade-off between analytical rigour and empirical tractability. In the light of this trade-off our choice remains the reduced form model, which is the preferred model of the related literature on the economic determinants of IMF programmes.

The fundamental variables in our final reduced form model – reserve coverage, real exchange rate appreciation and a residual indicator of creditworthiness (the ratings residual variable) – are all indicators of a debtor’s potential need for Fund resources. Furthermore, they are consistent with those variables identified in previous studies (Knight & Santaella, 1997, and IMF, 2001b) as indicators of the demand for Fund resources. This suggests that our results are indeed picking up changes in demand-side incentives that are required to validate our moral hazard hypothesis tests.²⁶

²⁶Indeed the IMF study (IMF, 2001b) concluded that the relatively small explanatory power of indicators of existing access criteria and the importance of the constant term “suggests the existence of an implicit norm for access” (p. 25). This could be viewed as adding weight to the interpretation of our reduced-form model as picking up primarily changes in demand-side incentives.

4. Concluding Remarks

This paper has specified and estimated a probit model in an attempt to identify whether recent policy measures to facilitate international financial rescues have influenced debtors' reliance on official sector resources. To the extent that these measures may lead certain debtors to view exceptional funding as 'part of the furniture', an increase in moral hazard might be expected. Our analysis highlights the systemic importance of debtors as a key characteristic driving access to exceptional funds. Using an index of systemic importance as an instrument for the policy decision to extend such funds we estimate the incidence of IMF programme participation. In adapting the natural experiment methodology of the labour and health economics literature on moral hazard, our approach aims to avoid potential problems of endogeneity and the lack of well-defined control groups. Combined with the use of directly observable actions to gauge the degree of moral hazard, this methodology provides an innovation to the previous, asset price-based, literature and an alternative attempt to address some of the inherent identification problems of such empirical studies of moral hazard.

The initial empirical results obtained from our simple set-up are suggestive. We find that the introduction of the NAB and SRF has a greater impact on

incentives for official sector resource usage, the more systemically important the debtor, ie the more likely an economy is to benefit from the safety net created by these measures. The results appear particularly robust in relation to reserve coverage (which conceptually seems to be a primary driver of a debtor's incentives to access official sector resources). A potential problem, however, is the difficulty of distinguishing between supply- and demand-side influence on observed behaviour. Whilst this could suggest that the findings might also be consistent with a change in IMF supply-side incentives as well as moral hazard, our estimates, and the related literature, point to the importance of demand-side factors in explaining the participation decision. The findings could thus be interpreted as offering some support for an increase in the degree of moral hazard on the debtor-side during the late nineties. But this should not be taken as definitive evidence of IMF-induced moral hazard. As Rogoff (2002) notes empirical studies of moral hazard in international lending are extremely mixed and best viewed with caution. A fuller analysis must directly analyse the behaviour of both borrowers and lenders, as international capital flows reflect the interaction of both types of agent.

Some other limitations of our study must also be kept in mind before drawing any policy implications. First, our results confirm a *necessary*, but not *sufficient* condition for debtor-side moral hazard. Second, our inability to identify a control

group necessitates the use of an instrumental variable, the choice of which is open to debate. Third, in contrast to other natural experiment analyses of moral hazard in the insurance or labour economics literature, our dataset is relatively small and this limits the econometric methodology which can be employed. Finally, the common finding across different policy events may reflect some broader structural change to debtor incentives that occurred during the late nineties.

Our findings should not be taken to mean that measures such as the SRF have no place in crisis management policy. The desirability and extent of an ‘international financial safety net’ involve trading off the *ex ante* problems of moral hazard against the *ex post* costs of crisis. But our results provide some support to those who argue that official finance can distort the incentives of debtors and, potentially, substitute for private capital flows. Limits to official finance may, therefore be justifiable. As in many other instances, policies towards crisis management must aim to strike a balance – between official finance, debtor adjustment, and private sector involvement.

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A. IMF facilities and construction of a systemic index

A.1. IMF facilities

The main IMF facilities are described in Table A1 below.

Table A1: Main IMF facilities^(a)

	Stand-By Arrangements (SBA)	Extended Fund Facility (EFF), introduced 1974	Supplemental Reserve Facility (SRF), introduced 1997
Objective	Address short-term balance of payments difficulties	Address longer-term balance of payments difficulties	Meet very short-term large scale financing needs
Typical length	12 to 18 months	3 years	Funds will be committed for up to one year
Access limits	Normally 100% of quota annually and 300% cumulatively although greater access may be allowed in certain circumstances	As for SBA	In excess of normal access limits
Repayment period	Normally expected within 2¼ to 4 years unless extended	Normally expected within 4½ to 7 years unless extended	Normally expected within 1 to 1½ years but may be extended up to 1 year
Charges	Surcharges of 100bp above basic rate of charge for credit over 200% quota and 200bp for credit over 300% of quota	As for SBA	Surcharge of 300bp above basic rate of charge in first year from date of drawing. Surcharge increases thereafter by 50bp every six months up to 500bp.

Source: IMF website (www.imf.org).

(a) Other IMF facilities are:

- Poverty Reduction and Growth Facility (PRGF) to assist low-income countries;
- Contingent Credit Lines (CCL) which aim to provide financing to prevent crises (it has yet to be used);
- Compensatory Financing Facility (CFF) to help countries experiencing shortfalls in export earnings and services receipts that are temporary and arise from events beyond the members' control;
- Emergency assistance for countries experiencing natural disasters or recovering from conflict.

A.2. Systemic index

Our quarterly 'systemic index' consists of three sub-indices representing:

- The country's international debt securities for all types of issuer relative to the total for all developing countries (BIS data);

- BIS reporting banks' foreign claims on the country relative to total such claims on all developing countries (BIS data);
- The country's merchandise trade (exports plus imports) relative to total world merchandise trade on a rolling four-quarter basis (IMF Direction of Trade Statistics data). We use total world trade, rather than developing country trade, to capture spillovers via competition in third markets.²⁷

Each sub-index was calculated by scaling a country's value relative to the maximum value in our sample in that year (so the sub-indices are bounded by zero and one). The three sub-indices were combined with equal weighting to form the overall index. Table A2 provides the sample period averages for the components of the sub-indices and for the overall index. For the purposes of the sensitivity test we also divided the sample into those with high systemic index (above the median) and those with lower systemic index.

²⁷The BIS foreign claims data is only available on a semiannual basis prior to 1999 Q4 so linear interpolation is used to produce the quarterly values. Quarterly trade data was also not available for South Africa prior to 1998 Q4 so linear interpolation from annual data was used.

Appendix Table A2: Systemic index components^(a)

	Average systemic index	Merchandise trade as % of world total	Foreign claims on EME as % of total foreign claims on developing countries	International debt securities outstanding as % of developing country total
Mexico ^b	0.81	2.21	8.47	15.05
Korea ^b	0.80	2.46	7.99	13.42
Brazil ^b	0.65	0.99	10.10	10.89
China ^b	0.61	3.09	5.63	5.04
Argentina ^b	0.52	0.44	6.20	13.26
Thailand ^b	0.37	1.07	5.43	3.78
Malaysia ^b	0.31	1.37	2.91	3.39
Indonesia ^b	0.30	0.79	4.54	3.38
Turkey ^b	0.26	0.61	2.83	5.00
India	0.19	0.69	2.70	1.53
Hungary	0.18	0.39	1.55	4.30
Philippines	0.17	0.61	1.59	2.80
South Africa	0.15	0.49	1.93	1.56
Chile	0.15	0.30	3.09	0.89
Venezuela	0.13	0.34	1.53	2.34
Czech Republic	0.11	0.48	1.50	0.51
Colombia	0.11	0.22	1.55	1.57
Pakistan	0.05	0.17	0.72	0.19
Uruguay	0.03	0.05	0.52	0.37
<i>Memo item:</i>				
Median	0.19	0.61	2.83	3.38

Sources: BIS, IMF Direction of Trade Statistics and authors' calculations

(a) Average quarterly values 1995Q1-2001Q4.

(b) Countries with average systemic index over sample period above median.

FIGURES AND TABLES

Table 1: IMF Arrangements with Selected Debtor Countries 1983-2002

	Programme ^(a)	Funds available ^(b) :		Funds drawn ^(d) :	
		as per cent of quota	as per cent of GDP ^(c)	SDR bn	SDR bn
Post-1995					
Brazil 2002	SBA with SRF	752%	6.9%	22.8	7.6
Turkey 2002	SBA	1330%	9.5%	12.8	10.4
Brazil 2001	SBA with SRF	400%	3.0%	12.1	11.4
Argentina 2000	SBA with SRF ^(e)	800%	7.8%	16.9	9.8
Turkey 1999	SBA with SRF ^(f)	1560%	10.5%	15.0	11.7
Brazil 1998	SBA with SRF	600%	2.3%	13.0	9.5
Korea 1997	SBA with SRF	1938%	4.4%	15.5	14.4
Indonesia 1997	SBA	557%	5.2%	8.3	3.7
Thailand 1997	SBA	505%	2.6%	2.9	2.5
Mexico 1995	SBA	688%	6.3%	12.1	8.8
Early 1980s					
Argentina 1984	SBA	106%	1.0%	1.2	1.2
Korea 1983	SBA	124%	0.7%	0.6	0.6
Brazil 1983	EFF	528%	3.0%	4.2	2.7
Philippines 1983	SBA	100%	1.0%	0.3	0.1
Argentina 1983	SBA	187%	1.5%	1.5	0.6
Mexico 1983	EFF	425%	2.4%	3.4	2.5

Sources: IMF and IMF World Economic Outlook.

(a) SBA - Stand-By Arrangements; SRF - Supplemental Reserve Facility (introduced from December 1997).

(b) Funds available include augmentations to initial amount announced.

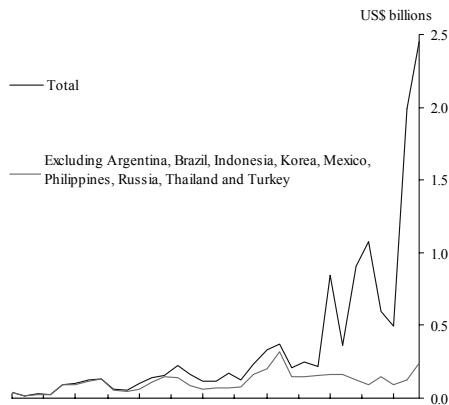
(c) Relative to GDP in year of initial programme announcement.

(d) Funds drawn under programmes as at 30 April 2003.

(e) SRF approved Jan. 2001.

(f) SRF approved Dec. 2000.

Figure 1: Average purchases (GRA) per year (excluding reserve tranches)^(a)

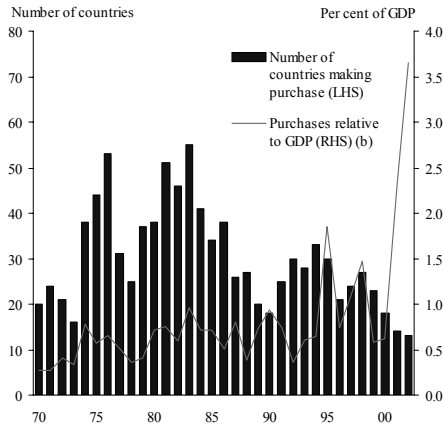


Source: IMF IFS and authors' calculations.

(a) Average annual purchase from GRA (excluding reserve tranche purchases) of those IMF member countries making a purchase in given year. Total samples is 172 countries.

Figure 2: Number of GRA purchases (excluding reserve tranches) and their

scale relative to GDP^(a)



Sources: IMF, IMF World Economic Outlook and authors' calculations.
 (a) Purchase from GRA (excluding reserve tranche purchases). Sample is those member countries for which purchase and GDP data available.
 (b) Sum of purchases of IMF member countries making a purchase in given year relative to their total GDP.

Table 2: Sample countries

Countries	N=19	
	Argentina	Malaysia
	Brazil	Mexico
	Chile	Pakistan
	China	Philippines
	Colombia	South Africa
	Czech Rep.	Thailand
	Hungary	Turkey
	India	Uruguay
	Indonesia	Venezuela
	Korea	
<i>Memo items, 1999 values^a:</i>		
Gross national income per capita, US\$		3474 (2357)
Average external debt, % of GDP		47.3 (22.1)
Average total trade, % of GDP		67.1 (48.1)

Sources: World Bank World Development Indicators 2001.

(a) Standard deviation in brackets. All countries are members of JP Morgan Chase & Co's Emerging Markets Bond Index Global.

Table 3: IMF programmes (SBA, EFF, SRF) announced in sample countries, 1995Q1 to 2001Q4^(a)

	Full sample		Countries with average systemic index above median, N=9 ^(b)		Countries with average systemic index below median, N=10	
	Pre-SRF	Post-SRF	Pre-SRF	Post-SRF	Pre-SRF	Post-SRF
Number of programmes						
Total, o/w	10 (2)	14 (3)	4(0)	9 (1)	6 (2)	5 (2)
SBA	9 (2)	5 (1)	4 (0)	1 (0)	5 (2)	4 (1)
EFF	1 (0)	4 (2)	0 (0)	3 (1)	1 (0)	1 (1)
SRF with SBA or EFF	<i>n.a.</i>	5 (0)	<i>n.a.</i>	5 (0)	<i>n.a.</i>	0 (0)
Amount agreed relative to quota						
Mean	212%	494%	449%	709%	53%	108%
Max	688%	1938%	688%	1938%	74%	253%
Average time to expiration or cancellation (years)						
	1.8	2.2	1.9	2.3	1.8	1.9

Sources: IMF website www.imf.org, IMF International Financial Statistics and authors' calculations.

(a) SRF was introduced on 17 December 1997 (Korea's associated SBA agreed on 4 December 1997 included in post-SRF figures).

Figures in brackets indicate number of programmes which were undrawn.

(b) Countries with average quarterly systemic index (1995-2001)

above the sample median are Argentina, Brazil, China, Indonesia, Korea, Malaysia, Mexico, Thailand and Turkey.

Table 4: Endogenous variable: sample summary^(a)

		Number of quarterly programme participations ^(b)	Programme participations per quarter (sample average) ^(c)
Full sample	Pre-SRF	55	0.263 (0.441)
	Post-SRF	121	0.375 (0.485)
Countries with average systemic index above median	Pre-SRF	26	0.263 (0.442)
	Post-SRF	79	0.516 (0.501)
Countries with average systemic index equal or below median	Pre-SRF	29	0.264 (0.443)
	Post-SRF	42	0.247 (0.433)

Sources: IMF and authors' calculations.

(a) Pre-SRF period is 1995 Q1 to 1997 Q3; post-SRF period is 1997 Q4 to 2001 Q4.

(b) Defined as a quarter in which a country is in a SBA or EFF programme (with or without SRF) and makes a drawing under that programme at some point before the end of the programme.

(c) Standard deviation in brackets.

Table 5: Exogenous variables^(a)

Variable	Definition	Units
Macroeconomic position:		
INFLATION	Consumer price index inflation	Proportional change yoy of rolling average index
GROWTH	Real GDP growth	Proportional change yoy of four quarter rolling sum
Domestic vulnerabilities:		
CREDIT	Real domestic credit growth	Proportional change yoy of four quarter rolling average
FISCAL	Government fiscal balance relative to GDP	Four quarter rolling fiscal balance as proportion of four quarter rolling nominal GDP
External vulnerabilities:		
EXPORT	Growth rate of merchandise exports	Proportional change yoy of four quarter rolling sum
RESERVE COVER	International reserves (excluding gold) to short-term BIS external debt	Ratio
DEPRECIATION	Dummy equal to 1 if nominal depreciation exceeding 5% over previous quarter, 0 otherwise	Binary variable
REER	Real effective exchange rate deviation from trend (1990-2001 where data available)	Proportional deviation relative to trend
External liquidity:		
LIQUIDITY	Spread of yield to maturity of Merrill Lynch High Yield Master Index over 10 year US Treasury yield	Percentage points
Ratings:		
RATING (RESIDUAL)	Residual of OLS regression by country of Moodys long-term foreign currency ceiling for bonds and notes on all above exogenous variables. Rating converted into numerical index (ranging from 1 for C rating to 23 for Aaa1).	

Sources: JP Morgan Chase & Co, International Monetary Fund International Financial Statistics and World Economic Outlook database, Thomson Financial Datastream, Moodys, national authorities.

(a) When underlying quarterly data not available linear interpolation from annual values used.

Table 6: Pooled probit estimation: basic model specification

	Full model				Base model			
	Coeff.	Marginal effect at means	Robust s.e. ^b	P > z	Coeff.	Marginal effect at means	Robust s.e. ^b	P > z
REER _(t-1)	-3.420**	-1.090	1.531	0.026	-3.393**	-1.114	1.514	0.025
RESERVE COVER _(t-1)	-0.706***	-0.225	0.248	0.004	-0.616***	-0.202	0.215	0.004
FISCAL _(t-1)	-3.810	-1.214	5.482	0.487				
GROWTH _(t-1)	-3.203	-1.021	2.497	0.200				
EXPORT _(t-1)	1.911*	0.609	1.110	0.085				
INFLATION _(t-1)	-0.093	-0.030	0.182	0.608				
DEPRECIATION _(t-1) ^a	-0.162	-0.050	0.192	0.398				
CREDIT _(t-1)	-1.054	-0.336	1.105	0.340				
LIQUIDITY _(t-1)	0.056	0.018	0.067	0.402				
RATING (RESIDUAL) _(t-1)	-0.272***	-0.087	0.081	0.001	-0.270***	-0.089	0.087	0.002
CONSTANT	0.266		0.486	0.585	0.486		0.390	0.213
Observations	532				532			
Wald χ^2	47.890				14.330			
Degrees of freedom	10				3			
Prob> χ^2	0.000				0.000			
Log Likelihood	-263.9				-276.0			
^c Pseudo R ²	0.219				0.183			
^c Adjusted Pseudo R ²	0.186				0.171			
Accuracy ratio ^d	74.8%				73.7%			

Notes:

^a Marginal effect is for discrete change of dummy from 0 to 1. ^b Robust standard errors clustered on EME.

^c McFadden's Pseudo R² = $1 - (\ln L / \ln L_0)$ where $\ln L_0$ is the log-likelihood when only a constant is included

in the regression. Adjusted Pseudo R² = $1 - ((\ln L - K^*) / \ln L_0)$ where $K^* = k + 1$. ^d The proportion of

participation decisions correctly predicted. *** indicates significance at 1% confidence level

** indicates significance at 5% confidence level. * indicates significance at 10% confidence level.

Table 7: Pooled probit estimation: moral hazard test specification

	Coeff.	Marginal effect at means	Robust s.e. ^b	P > z
Structural effects				
α	-0.080		0.724	0.912
$\lambda_{i,t-1}\alpha'$	1.004	0.282	1.834	0.584
<i>Marginal change post-SRF</i>				
${}^aD_t\Delta\alpha$	1.279**	0.316	0.640	0.046
$D_t\lambda_{i,t-1}\Delta\alpha'$	-1.633	-0.459	2.374	0.491
Sensitivity to fundamentals				
β_k :				
REER _(t-1)	0.475	0.133	6.141	0.938
RESERVE COVER _(t-1)	0.094	0.026	0.435	0.829
RATING(RESIDUAL) _(t-1)	-0.837	-0.235	0.525	0.111
β'_k :				
$\lambda_{i,t-1} * \text{REER}_{(t-1)}$	-22.419**	-6.300	10.752	0.037
$\lambda_{i,t-1} * \text{RESERVE COVER}_{(t-1)}$	-3.026	-0.850	2.341	0.196
$\lambda_{i,t-1} * \text{RATING (RESIDUAL)}_{(t-1)}$	0.248	0.700	1.245	0.842
<i>Marginal change post-SRF</i>				
$\Delta\beta_k$:				
$D_t * \text{REER}_{(t-1)}$	-0.991	-0.278	6.056	0.870
$D_t * \text{RESERVE COVER}_{(t-1)}$	-1.461**	-0.410	0.570	0.010
$D_t * \text{RATING (RESIDUAL)}_{(t-1)}$	0.950	0.267	0.633	0.133
$\Delta\beta'_k$:				
$D_t * \lambda_{i,t-1} * \text{REER}_{(t-1)}$	18.871*	5.303	10.497	0.072
$D_t * \lambda_{i,t-1} * \text{RESERVE COVER}_{(t-1)}$	4.528*	1.273	2.710	0.095
$D_t * \lambda_{i,t-1} * \text{RATING (RESIDUAL)}_{(t-1)}$	-1.014	-0.285	1.370	0.459
Observations	532			
Wald $\chi^2(k = 15)$	164.8			
Prob> χ^2	0.000			
Log Likelihood	-234.9			
^c Pseudo R ²	0.304			
^c Adjusted Pseudo R ²	0.257			
Accuracy ratio ^d	77.3%			

Notes:

^a Marginal effect is for discrete change of dummy from 0 to 1. ^b Robust standard errors clustered on EME.

^c McFadden's Pseudo R² = 1 - (lnL / lnL₀) where lnL₀ is the log-likelihood when only a constant is included in the regression. Adjusted Pseudo R² = 1 - ((lnL - K*) / lnL₀) where K* = k + 1. ^d The proportion of participation decisions correctly predicted.

** indicates significance at 5% confidence level. * indicates significance at 10% confidence level.