

# randregret: A command for fitting random regret minimization models using Stata

UK Stata Meeting - London, 2020.

Presenter: *Álvaro A. Gutiérrez Vargas*

- *Álvaro A. Gutiérrez Vargas* ([Twitter](#), [GitHub](#), [LinkedIn](#))'

- Michel Meulders

- Martina Vandebroek

-  Research Centre for Operations Research and Statistics ([ORSTAT](#))

- 1 Introduction
- 2 Differences between RUM and RRM models.
- 3 Extensions of the Classical RRM model
- 4 Relationships among the different models
- 5 Implementation
- 6 Download
- 7 Bibliography

# 1 Outline

## ① Introduction

RUM vs RRM  
Classical Regret

## ② Differences between RUM and RRM models.

## ③ Extensions of the Classical RRM model

## ④ Relationships among the different models

## ⑤ Implementation

## ⑥ Download

# 1 *What is Regret and how to use it for Choice Modeling?*

- ▶ From Utility to Regret.

# 1 *What is Regret and how to use it for Choice Modeling?*

- ▶ From Utility to Regret.
- ▶ Regret: Situation where a non-chosen alternative ends up being more attractive than the chosen one

# 1 *What is Regret and how to use it for Choice Modeling?*

- ▶ From Utility to Regret.
- ▶ Regret: Situation where a non-chosen alternative ends up being more attractive than the chosen one
- ▶ Individuals are assumed to minimize regret.

# 1 *What is Regret and how to use it for Choice Modeling?*

- ▶ From Utility to Regret.
- ▶ Regret: Situation where a non-chosen alternative ends up being more attractive than the chosen one
- ▶ Individuals are assumed to minimize regret.

Table: Hypothetical Choice Situation

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

If we chose alternative 2:

# 1 *What is Regret and how to use it for Choice Modeling?*

- ▶ From Utility to Regret.
- ▶ Regret: Situation where a non-chosen alternative ends up being more attractive than the chosen one
- ▶ Individuals are assumed to minimize regret.

Table: Hypothetical Choice Situation

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

If we chose alternative 2:

- ▶ Alternative 1 is faster...



# 1 *What is Regret and how to use it for Choice Modeling?*

- ▶ From Utility to Regret.
- ▶ Regret: Situation where a non-chosen alternative ends up being more attractive than the chosen one
- ▶ Individuals are assumed to minimize regret.

Table: Hypothetical Choice Situation

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

If we chose alternative 2:

- ▶ Alternative 1 is faster...
- ▶ Alternative 3 is cheaper...

# 1 *What is Regret and how to use it for Choice Modeling?*

- ▶ From Utility to Regret.
- ▶ Regret: Situation where a non-chosen alternative ends up being more attractive than the chosen one
- ▶ Individuals are assumed to minimize regret.

Table: Hypothetical Choice Situation

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

If we chose alternative 2:

- ▶ Alternative 1 is faster...
- ▶ Alternative 3 is cheaper...

⇒ RRM models will (formalize and) minimize this notion of regret!

# 1 Formalization of the later example.

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

Table: Hypothetical Choice Situation

We will denote in the following:

- ▶ Decision-makers (referred to  $n$ ).

# 1 Formalization of the later example.

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

Table: Hypothetical Choice Situation

We will denote in the following:

- ▶ Decision-makers (referred to  $n$ ).
- ▶ They decide among  $J$  alternatives (referred to  $i$  or  $j$  indistinctly).

# 1 Formalization of the later example.

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

Table: Hypothetical Choice Situation

We will denote in the following:

- ▶ Decision-makers (referred to  $n$ ).
- ▶ They decide among  $J$  alternatives (referred to  $i$  or  $j$  indistinctly).
- ▶ Where each alternative is described in terms of the value of  $M$  attributes (referred to  $m$ ).

# 1 Formalization of the later example.

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

Table: Hypothetical Choice Situation

We will denote in the following:

- ▶ Decision-makers (referred to  $n$ ).
- ▶ They decide among  $J$  alternatives (referred to  $i$  or  $j$  indistinctly).
- ▶ Where each alternative is described in terms of the value of  $M$  attributes (referred to  $m$ ).

⇒ the value of attribute  $m$  of alternative  $i$  of individual  $n$  is denoted by  $x_{imn}$ .

# 1 Formalization of the later example.

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

Table: Hypothetical Choice Situation

We will denote in the following:

- ▶ Decision-makers (referred to  $n$ ).
  - ▶ They decide among  $J$  alternatives (referred to  $i$  or  $j$  indistinctly).
  - ▶ Where each alternative is described in terms of the value of  $M$  attributes (referred to  $m$ ).
- ⇒ the value of attribute  $m$  of alternative  $i$  of individual  $n$  is denoted by  $x_{imn}$ .
- ▶  $y_{in}$  is the response variable that takes the value of 1 when alternative  $i$  is chosen and 0 otherwise.

# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)



# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)

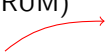
$$U_{in} = V_{in} + \varepsilon_{in}$$

# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)

$$\begin{aligned}U_{in} &= V_{in} + \varepsilon_{in} \\ &= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}\end{aligned}$$

# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)  Systematic Utility

$$\begin{aligned}U_{in} &= V_{in} + \varepsilon_{in} \\ &= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}\end{aligned}$$

# 1 RUM vs RRM

► Random Utility Maximization (RUM)

Utility ← 
$$U_{in} = V_{in} + \varepsilon_{in}$$
$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

→ Systematic Utility

# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)

Utility ← 
$$U_{in} = V_{in} + \varepsilon_{in}$$
$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

→ Systematic Utility

- ▶ Random Regret Minimization (RRM)

# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)

Utility ←  $U_{in} = V_{in} + \varepsilon_{in}$  → Systematic Utility

$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

- ▶ Random Regret Minimization (RRM)

$$RR_{in} = R_{in} + \varepsilon_{in}$$
$$= \sum_{j \neq i}^J R_{i \leftrightarrow j, tn} + \sum_{j \neq i}^J R_{i \leftrightarrow j, cn} + \varepsilon_{in}$$

# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)

Utility ← 
$$U_{in} = V_{in} + \varepsilon_{in}$$
$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

→ Systematic Utility

- ▶ Random Regret Minimization (RRM)

→ Systematic Regret

$$RR_{in} = R_{in} + \varepsilon_{in}$$
$$= \sum_{j \neq i}^J R_{i \leftrightarrow j, tn} + \sum_{j \neq i}^J R_{i \leftrightarrow j, cn} + \varepsilon_{in}$$

# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)

Utility ←  $U_{in} = V_{in} + \varepsilon_{in}$  → Systematic Utility

$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

- ▶ Random Regret Minimization (RRM)

Regret ←  $RR_{in} = R_{in} + \varepsilon_{in}$  → Systematic Regret

$$= \sum_{j \neq i}^J R_{i \leftrightarrow j, tn} + \sum_{j \neq i}^J R_{i \leftrightarrow j, cn} + \varepsilon_{in}$$



# 1 RUM vs RRM

- ▶ Random Utility Maximization (RUM)

Utility ← 
$$U_{in} = V_{in} + \varepsilon_{in}$$
$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

→ Systematic Utility

- ▶ Random Regret Minimization (RRM)

Regret ← 
$$RR_{in} = R_{in} + \varepsilon_{in}$$
$$= \sum_{j \neq i}^J R_{i \leftrightarrow j, tn} + \sum_{j \neq i}^J R_{i \leftrightarrow j, cn} + \varepsilon_{in}$$

→ Systematic Regret

- The **notion of regret** is characterized by the systematic regret  $R_{in}$ .

# 1 RUM vs RRM

## ▶ Random Utility Maximization (RUM)

Utility ←  $U_{in} = V_{in} + \varepsilon_{in}$  → Systematic Utility

$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

## ▶ Random Regret Minimization (RRM)

Regret ←  $RR_{in} = R_{in} + \varepsilon_{in}$  → Systematic Regret

$$= \sum_{j \neq i}^J R_{i \leftrightarrow j, tn} + \sum_{j \neq i}^J R_{i \leftrightarrow j, cn} + \varepsilon_{in}$$

- The **notion of regret** is characterized by the systematic regret  $R_{in}$ .
- $R_{in}$  is described in terms of **attribute level regret** ( $R_{i \leftrightarrow j, mn}$ ).

# 1 RUM vs RRM

## ▶ Random Utility Maximization (RUM)

Utility ← 
$$U_{in} = V_{in} + \varepsilon_{in}$$
$$= \beta_t x_{itn} + \beta_c x_{icn} + \varepsilon_{in}$$

→ Systematic Utility

## ▶ Random Regret Minimization (RRM)

Regret ← 
$$RR_{in} = R_{in} + \varepsilon_{in}$$
$$= \sum_{j \neq i}^J R_{i \leftrightarrow j, tn} + \sum_{j \neq i}^J R_{i \leftrightarrow j, cn} + \varepsilon_{in}$$

→ Systematic Regret

- The **notion of regret** is characterized by the systematic regret  $R_{in}$ .
- $R_{in}$  is described in terms of **attribute level regret** ( $R_{i \leftrightarrow j, mn}$ ).

# 1 The Attribute level regret $R_{i \leftrightarrow j, mn}$

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

- ▶  $R_{i \leftrightarrow j, mn}$  describes the pairwise combinations of regret derived from alternatives.

# 1 The Attribute level regret $R_{i \leftrightarrow j, mn}$

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

- $R_{i \leftrightarrow j, mn}$  describes the pairwise combinations of regret derived from alternatives.

$(x_{jm} - x_{im})$	Attribute \ Route	$j = 1$	$j = 2$	$j = 3$
$(x_{jm} - x_{1t})$	Travel Time	0	4	12
$(x_{jm} - x_{1c})$	Travel Cost	0	-2	-3
$(x_{jm} - x_{2t})$	Travel Time	-4	0	8
$(x_{jm} - x_{2c})$	Travel Cost	2	0	-1
$(x_{jm} - x_{3t})$	Travel Time	-12	-8	0
$(x_{jm} - x_{3c})$	Travel Cost	3	1	0

# 1 The Attribute level regret $R_{i \leftrightarrow j, mn}$

Attribute \ Route	1	2	3
Travel Time	23 min.	27 min.	35 min.
Travel Cost	6 euros	4 euros	3 euros

- ▶  $R_{i \leftrightarrow j, mn}$  describes the pairwise combinations of regret derived from alternatives.

$(x_{jm} - x_{im})$	Attribute \ Route	$j = 1$	$j = 2$	$j = 3$
$(x_{jm} - x_{1t})$	Travel Time	0	4	12
$(x_{jm} - x_{1c})$	Travel Cost	0	-2	-3
$(x_{jm} - x_{2t})$	Travel Time	-4	0	8
$(x_{jm} - x_{2c})$	Travel Cost	2	0	-1
$(x_{jm} - x_{3t})$	Travel Time	-12	-8	0
$(x_{jm} - x_{3c})$	Travel Cost	3	1	0

- ▶ **Takeaway:** We will define  $R_{i \leftrightarrow j, mn}$  in terms of the attribute differences.

# 1 Classical RRM (Chorus, 2010)

- ▶ (Chorus, 2010) proposed the following attribute level regret:

$$R_{i \leftrightarrow j, mn} = \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}]$$

- ▶  $R_{i \leftrightarrow j, mn}$  compares alternative  $i$  with alternative  $j$  in attribute  $m$ .

# 1 Classical RRM (Chorus, 2010)

- ▶ (Chorus, 2010) proposed the following attribute level regret:

$$R_{i \leftrightarrow j, mn} = \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}]$$

- ▶  $R_{i \leftrightarrow j, mn}$  compares alternative  $i$  with alternative  $j$  in attribute  $m$ .
- ▶  $\sum_{j \neq i} R_{i \leftrightarrow j, mn}$  is the equivalent to  $x_{imn} \cdot \beta_m$  in an utilitarian model.



# 1 Classical RRM (Chorus, 2010)

- ▶ (Chorus, 2010) proposed the following attribute level regret:

$$R_{i \leftrightarrow j, mn} = \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}]$$

- ▶  $R_{i \leftrightarrow j, mn}$  compares alternative  $i$  with alternative  $j$  in attribute  $m$ .
- ▶  $\sum_{j \neq i} R_{i \leftrightarrow j, mn}$  is the equivalent to  $x_{imn} \cdot \beta_m$  in an utilitarian model.
- ▶  $\beta_m$  is the taste parameter of attribute  $m$ .

# 1 Classical RRM (Chorus, 2010)

- (Chorus, 2010) proposed the following systematic regret:

$$R_{in} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}] \quad (1)$$

# 1 Classical RRM (Chorus, 2010)

- (Chorus, 2010) proposed the following systematic regret:

Attribute level regret.

$$R_{in} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}] \quad (1)$$

# 1 Classical RRM (Chorus, 2010)

- (Chorus, 2010) proposed the following systematic regret:

$$R_{in} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}] \quad (1)$$

Attribute level regret.

Linear sum of all attribute level regret.

# 1 Classical RRM (Chorus, 2010)

- (Chorus, 2010) proposed the following systematic regret:

$$R_{in} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}] \quad (1)$$

Attribute level regret.

Linear sum of all attribute level regret.

- From our example:  $\mathcal{M} = \{t, c\}$ ,  $J = 3$ .

# 1 Classical RRM (Chorus, 2010)

- (Chorus, 2010) proposed the following systematic regret:

$$R_{in} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}] \quad (1)$$

Attribute level regret.

Linear sum of all attribute level regret.

- From our example:  $\mathcal{M} = \{t, c\}$ ,  $J = 3$ .
- Regret of alternative 1 ( $R_1$ ) will be described by:

# 1 Classical RRM (Chorus, 2010)

- (Chorus, 2010) proposed the following systematic regret:

$$R_{in} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [1 + \exp \{ \beta_m \cdot (x_{jmn} - x_{imn}) \}] \quad (1)$$

Attribute level regret.

Linear sum of all attribute level regret.

- From our example:  $\mathcal{M} = \{t, c\}$ ,  $J = 3$ .
- Regret of alternative 1 ( $R_1$ ) will be described by:

$$\begin{aligned} R_1 &= \sum_{j \neq i}^3 \sum_{m \in \mathcal{M}} \ln [1 + \exp \{ \beta_m (x_{jm} - x_{im}) \}] \\ &= \ln [1 + \exp \{ \beta_t (x_{2t} - x_{1t}) \}] + \ln [1 + \exp \{ \beta_c (x_{2c} - x_{1c}) \}] \\ &\quad + \ln [1 + \exp \{ \beta_t (x_{3t} - x_{1t}) \}] + \ln [1 + \exp \{ \beta_c (x_{3c} - x_{1c}) \}] \end{aligned}$$

# 1 Classical RRM (Chorus, 2010): Towards the log-likelihood.

- 1 Defining  $RR_{in} = R_{in} + \varepsilon_{in}$ , where  $\varepsilon_{in}$  is a type I Extreme Value i.i.d. error.



# 1 Classical RRM (Chorus, 2010): Towards the log-likelihood.

- 1 Defining  $RR_{in} = R_{in} + \varepsilon_{in}$ , where  $\varepsilon_{in}$  is a type I Extreme Value i.i.d. error.
- 2 Acknowledging that the minimization of the random regret is mathematically equivalent to maximizing the negative of the regret.

# 1 Classical RRM (Chorus, 2010): Towards the log-likelihood.

- 1 Defining  $RR_{in} = R_{in} + \varepsilon_{in}$ , where  $\varepsilon_{in}$  is a type I Extreme Value i.i.d. error.
- 2 Acknowledging that the minimization of the random regret is mathematically equivalent to maximizing the negative of the regret.
- 3 Hence, the probabilities may be derived using the Multinomial Logit:

$$P_{in} = \frac{\exp(-R_{in})}{\sum_{j=1}^J \exp(-R_{jn})} \quad \text{for } i = 1, \dots, J \quad (2)$$

# 1 Classical RRM (Chorus, 2010): Towards the log-likelihood.

- 1 Defining  $RR_{in} = R_{in} + \varepsilon_{in}$ , where  $\varepsilon_{in}$  is a type I Extreme Value i.i.d. error.
- 2 Acknowledging that the minimization of the random regret is mathematically equivalent to maximizing the negative of the regret.
- 3 Hence, the probabilities may be derived using the Multinomial Logit:

$$P_{in} = \frac{\exp(-R_{in})}{\sum_{j=1}^J \exp(-R_{jn})} \quad \text{for } i = 1, \dots, J \quad (2)$$

- 4 Consequently, the log-likelihood will be described by:

$$\begin{aligned} \ln L &= \sum_{n=1}^N \sum_{i=1}^J y_{in} \ln(P_{in}) \\ &= - \sum_{n=1}^N \sum_{i=1}^J y_{in} R_{in} - \sum_{n=1}^N \sum_{i=1}^J y_{in} \ln \left( \sum_{j=1}^J \exp(-R_{jn}) \right) \end{aligned} \quad (3)$$

## 2 Outline

- ① Introduction
- ② Differences between RUM and RRM models.  
Taste Parameter Interpretation in RRM models  
Semi-compensatory Behavior and the Compromise Effect
- ③ Extensions of the Classical RRM model
- ④ Relationships among the different models
- ⑤ Implementation
- ⑥ Download

## 2 Taste Parameter Interpretation in RRM models

- ▶ RUM: parameters are interpreted as the change in utility caused by an increase of a particular attribute level.

## 2 Taste Parameter Interpretation in RRM models

- ▶ RUM: parameters are interpreted as the change in utility caused by an increase of a particular attribute level.
- ▶ RRM: parameters represent the *potential* change in regret associated with comparing a considered alternative with another alternative in terms of the attribute, caused by one unit change in a particular attribute level.

## 2 Taste Parameter Interpretation in RRM models

- ▶ RUM: parameters are interpreted as the change in utility caused by an increase of a particular attribute level.
- ▶ RRM: parameters represent the *potential* change in regret associated with comparing a considered alternative with another alternative in terms of the attribute, caused by one unit change in a particular attribute level.
  - For instance:  $\hat{\beta}_m > 0$  suggests that regret increases as the level of that attribute increases in a non-chosen alternative, in comparison to the level of the same attribute in the chosen alternative

## 2 Taste Parameter Interpretation in RRM models

- ▶ RUM: parameters are interpreted as the change in utility caused by an increase of a particular attribute level.
- ▶ RRM: parameters represent the *potential* change in regret associated with comparing a considered alternative with another alternative in terms of the attribute, caused by one unit change in a particular attribute level.
  - For instance:  $\hat{\beta}_m > 0$  suggests that regret increases as the level of that attribute increases in a non-chosen alternative, in comparison to the level of the same attribute in the chosen alternative (e.g: Comfortable level).



## 2 Taste Parameter Interpretation in RRM models

- ▶ RUM: parameters are interpreted as the change in utility caused by an increase of a particular attribute level.
- ▶ RRM: parameters represent the *potential* change in regret associated with comparing a considered alternative with another alternative in terms of the attribute, caused by one unit change in a particular attribute level.
  - For instance:  $\hat{\beta}_m > 0$   
suggests that **regret increases** as the **level of that attribute increases in a non-chosen alternative**, in comparison to the level of the same attribute in the chosen alternative (e.g: Comfortable level).
  - For instance:  $\hat{\beta}_m < 0$   
suggests that **regret decreases** as the **level of that attribute increases in a non-chosen alternative**, in comparison to the level of the same attribute in the chosen alternative

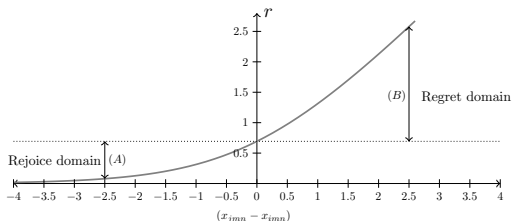
## 2 Taste Parameter Interpretation in RRM models

- ▶ RUM: parameters are interpreted as the change in utility caused by an increase of a particular attribute level.
- ▶ RRM: parameters represent the *potential* change in regret associated with comparing a considered alternative with another alternative in terms of the attribute, caused by one unit change in a particular attribute level.
  - For instance:  $\hat{\beta}_m > 0$   
suggests that **regret increases** as the **level of that attribute increases in a non-chosen alternative**, in comparison to the level of the same attribute in the chosen alternative (e.g: Comfortable level).
  - For instance:  $\hat{\beta}_m < 0$   
suggests that **regret decreases** as the **level of that attribute increases in a non-chosen alternative**, in comparison to the level of the same attribute in the chosen alternative (e.g: Total Time).

## 2 Taste Parameter Interpretation in RRM models

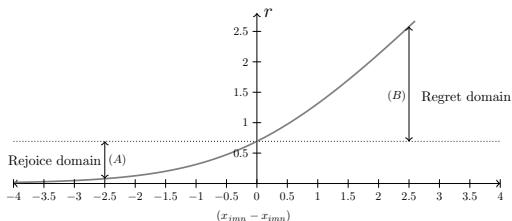
- ▶ RUM: parameters are interpreted as the change in utility caused by an increase of a particular attribute level.
- ▶ RRM: parameters represent the *potential* change in regret associated with comparing a considered alternative with another alternative in terms of the attribute, caused by one unit change in a particular attribute level.
  - For instance:  $\hat{\beta}_m > 0$   
suggests that **regret increases** as the **level of that attribute increases in a non-chosen alternative**, in comparison to the level of the same attribute in the chosen alternative (e.g: Comfortable level).
  - For instance:  $\hat{\beta}_m < 0$   
suggests that **regret decreases** as the **level of that attribute increases in a non-chosen alternative**, in comparison to the level of the same attribute in the chosen alternative (e.g: Total Time).
- ▶ All in all. the parameters in RUM and RRM, are expected to have the same sign, even though their interpretation is dramatically different.

## 2 Semi-compensatory Behavior and the Compromise Effect



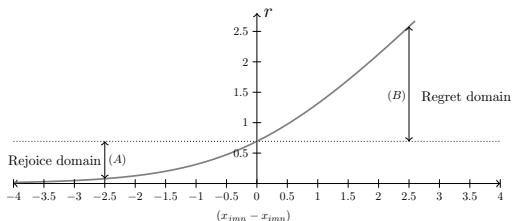
- ▶ **Attribute level regret**  $R_{i \leftrightarrow j, mn}$  with  $\beta_m = 1$ .

## 2 Semi-compensatory Behavior and the Compromise Effect



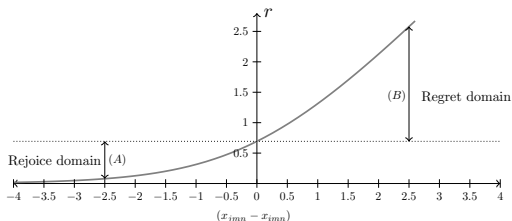
- ▶ **Attribute level regret**  $R_{i \leftrightarrow j, mn}$  with  $\beta_m = 1$ .
- ▶  $(A) = rejoice$  and  $(B) = regret$  on an equal difference of attribute level.

## 2 Semi-compensatory Behavior and the Compromise Effect



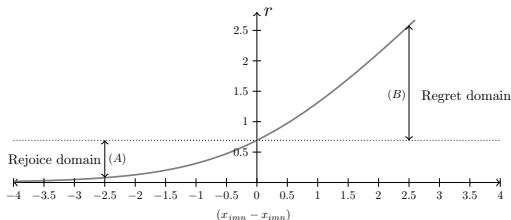
- ▶ **Attribute level regret**  $R_{i \leftrightarrow j, mn}$  with  $\beta_m = 1$ .
- ▶  $(A) = rejoice$  and  $(B) = regret$  on an equal difference of attribute level.
- ▶ For an equal difference of the attribute levels  $\Rightarrow$  **regret  $\ggg$  rejoice**

## 2 Semi-compensatory Behavior and the Compromise Effect



- ▶ **Attribute level regret**  $R_{i \leftrightarrow j, mn}$  with  $\beta_m = 1$ .
- ▶  $(A) = rejoice$  and  $(B) = regret$  on an equal difference of attribute level.
- ▶ For an equal difference of the attribute levels  $\Rightarrow$  **regret  $\gg \gg$  rejoice**
- ▶ Linear RUM models  $\Rightarrow$  fully-compensatory model.

## 2 Semi-compensatory Behavior and the Compromise Effect



- ▶ **Attribute level regret**  $R_{i \leftrightarrow j, mn}$  with  $\beta_m = 1$ .
- ▶  $(A) = rejoice$  and  $(B) = regret$  on an equal difference of attribute level.
- ▶ For an equal difference of the attribute levels  $\Rightarrow$  **regret  $\ggg$  rejoice**
- ▶ Linear RUM models  $\Rightarrow$  fully-compensatory model.
- ▶ **Compromise Effect:** Alternatives with “*balanced*” performance in all attributes are more attractive than alternatives with a severe poor performance in one attribute.



## 3 Outline

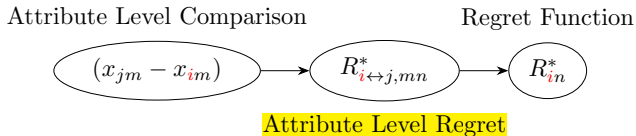
- 1 Introduction
- 2 Differences between RUM and RRM models.
- 3 Extensions of the Classical RRM model
  - Generalized RRM (Chorus, 2014)
  - $\mu$ RRM (van Cranenburgh et al., 2015)
  - Pure RRM (van Cranenburgh et al., 2015)
- 4 Relationships among the different models
- 5 Implementation

### 3 Extensions of the Classical RRM model

The extensions of the classical regret model (Chorus, 2010) are derived using modified versions of the *attribute level regret*  $R_{i \leftrightarrow j, mn}$ .

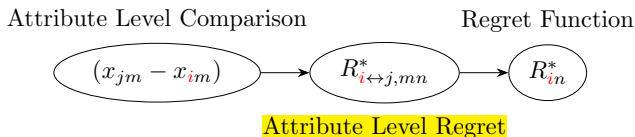
### 3 Extensions of the Classical RRM model

The extensions of the classical regret model (Chorus, 2010) are derived using modified versions of the **attribute level regret**  $R_{i \leftrightarrow j, mn}$ .



### 3 Extensions of the Classical RRM model

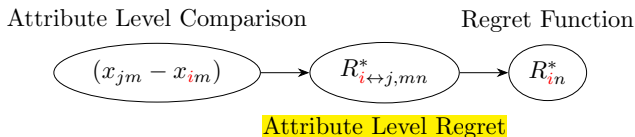
The extensions of the classical regret model (Chorus, 2010) are derived using **modified versions** of the **attribute level regret**  $R_{i \leftrightarrow j, mn}$ .



- ▶  $\Rightarrow$  all the steps described in order to obtain the log-likelihood of the model remain constant.

### 3 Extensions of the Classical RRM model

The extensions of the classical regret model (Chorus, 2010) are derived using **modified versions** of the **attribute level regret**  $R_{i \leftrightarrow j, mn}$ .



- ▶  $\Rightarrow$  all the steps described in order to obtain the log-likelihood of the model remain constant.
- ▶ All we need to do is replace the new **attribute level regret** from the extended model to compute the new log-likelihood.

### 3 Generalized RRM (Chorus, 2014)

- (Chorus, 2014) proposed a new *attribute level regret*:

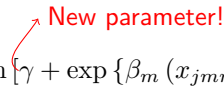
$$R_{in}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [\gamma + \exp \{ \beta_m (x_{jmn} - x_{imn}) \}] \quad (4)$$

### 3 Generalized RRM (Chorus, 2014)

- ▶ (Chorus, 2014) proposed a new *attribute level regret*:

$$R_{in}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [\gamma + \exp \{ \beta_m (x_{jmn} - x_{imn}) \}]$$

(4)



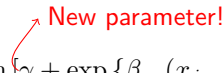
- ▶ The regret function ( $R_{in}^{\text{GRRM}}$ ) (again) is just the sum of those *attribute level regret* ( $R_{i \leftrightarrow j, mn}^{\text{GRRM}}$ ) across attributes.

### 3 Generalized RRM (Chorus, 2014)

- ▶ (Chorus, 2014) proposed a new *attribute level regret*:

$$R_{in}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [\gamma + \exp \{ \beta_m (x_{jmn} - x_{imn}) \}]$$

(4)



- ▶ The regret function ( $R_{in}^{\text{GRRM}}$ ) (again) is just the sum of those *attribute level regret* ( $R_{i \leftrightarrow j, mn}^{\text{GRRM}}$ ) across attributes.
- ▶ The new parameter ( $\gamma$ ) alters the shape of the regret, and the degree of asymmetries between regret and rejoice.

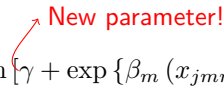


### 3 Generalized RRM (Chorus, 2014)

- ▶ (Chorus, 2014) proposed a new **attribute level regret**:

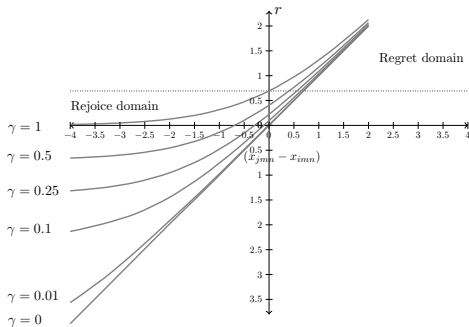
$$R_{in}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn}^{\text{GRRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \ln [\gamma + \exp \{ \beta_m (x_{jmn} - x_{imn}) \}]$$

(4)



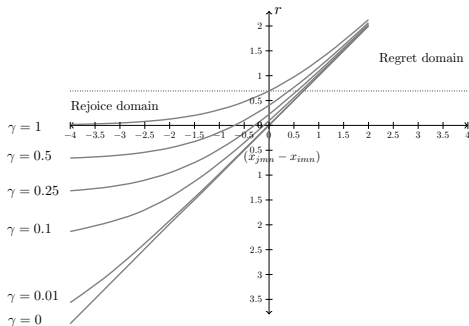
- ▶ The regret function ( $R_{in}^{\text{GRRM}}$ ) (again) is just the sum of those **attribute level regret** ( $R_{i \leftrightarrow j, mn}^{\text{GRRM}}$ ) across attributes.
- ▶ The new parameter ( $\gamma$ ) alters the shape of the regret, and the degree of asymmetries between regret and rejoice.
- ▶ Model generalized the original RRM model and also the RUM model! (how?)

### 3 $R_{i \leftrightarrow j, mn}^{\text{GRRM}}$ at different values of $\gamma$ conditional on $\beta_m = 1$ .



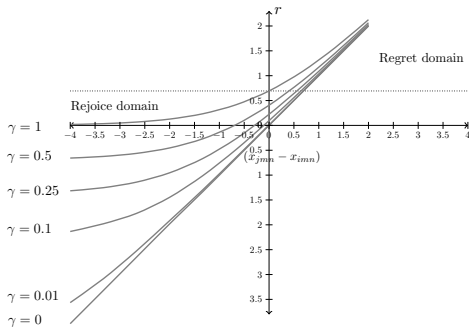
►  $\gamma = 1 \Rightarrow$  Classic RRM.

### 3 $R_{i \leftrightarrow j, mn}^{\text{GRRM}}$ at different values of $\gamma$ conditional on $\beta_m = 1$ .



- ▶  $\gamma = 1 \Rightarrow$  Classic RRM.
- ▶  $\gamma \in ]0, 1[$  asymmetries are present but smaller than with  $\gamma = 1$ .

### 3 $R_{i \leftrightarrow j, mn}^{\text{GRRM}}$ at different values of $\gamma$ conditional on $\beta_m = 1$ .



- ▶  $\gamma = 1 \Rightarrow$  Classic RRM.
- ▶  $\gamma \in ]0, 1[$  asymmetries are present but smaller than with  $\gamma = 1$ .
- ▶  $\gamma = 0$ , no convexity  $\Rightarrow$  fully compensatory behavior (RUM!).

### 3 $\mu$ RRM (van Cranenburgh et al., 2015)


- (van Cranenburgh et al., 2015) proposed the following systematic regret:

$$R_{in}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot R_{i \leftrightarrow j, mn}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot \ln [1 + \exp \{(\beta_m / \mu) (x_{jmn} - x_{imn})\}] \quad (5)$$

### 3 $\mu$ RRM (van Cranenburgh et al., 2015)

- (van Cranenburgh et al., 2015) proposed the following systematic regret:

$$R_{in}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot R_{i \leftrightarrow j, mn}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot \ln [1 + \exp \{(\beta_m / \mu) (x_{jmn} - x_{imn})\}] \quad (5)$$

New parameter... 

### 3 $\mu$ RRM (van Cranenburgh et al., 2015)

- (van Cranenburgh et al., 2015) proposed the following systematic regret:

$$R_{in}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot R_{i \leftrightarrow j, mn}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot \ln [1 + \exp \{(\beta_m / \mu) (x_{jmn} - x_{imn})\}]$$




New parameter...  $\leftarrow$  ...the scale parameter  $\triangleleft$

(5)

### 3 $\mu$ RRM (van Cranenburgh et al., 2015)

- (van Cranenburgh et al., 2015) proposed the following systematic regret:

$$R_{in}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot R_{i \leftrightarrow j, mn}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot \ln [1 + \exp \{(\beta_m / \mu) (x_{jmn} - x_{imn})\}] \quad (5)$$

New parameter...  ...the scale parameter  



- ▶ The scale parameter is not identified in the RUM context.



### 3 $\mu$ RRM (van Cranenburgh et al., 2015)

- (van Cranenburgh et al., 2015) proposed the following systematic regret:

$$R_{in}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot R_{i \leftrightarrow j, mn}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot \ln [1 + \exp \{(\beta_m / \mu) (x_{jmn} - x_{imn})\}] \quad (5)$$

New parameter...  ...the scale parameter 

- ▶ The scale parameter is not identified in the RUM context.
- ▶ However, RRM models can describe a semi-compensatory behavior  
⇒ identification of the  $\mu$  parameter.

### 3 $\mu$ RRM (van Cranenburgh et al., 2015)

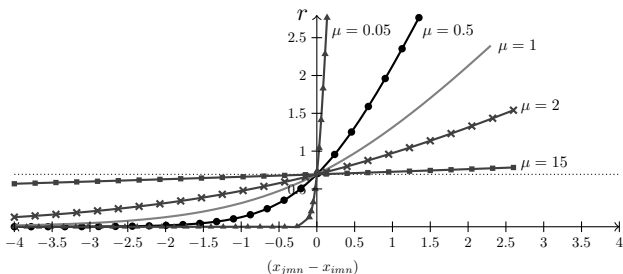
- (van Cranenburgh et al., 2015) proposed the following systematic regret:

$$R_{in}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot R_{i \leftrightarrow j, mn}^{\mu\text{RRM}} = \sum_{j \neq i}^J \sum_{m=1}^M \mu \cdot \ln [1 + \exp \{(\beta_m / \mu) (x_{jmn} - x_{imn})\}] \quad (5)$$

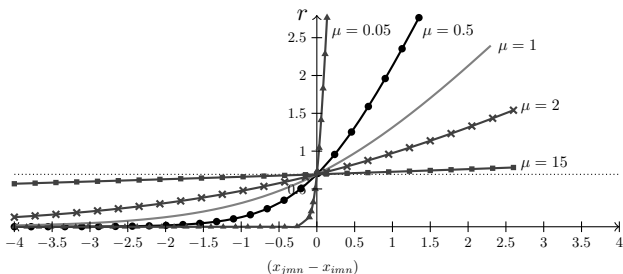
New parameter...  $\leftarrow$  ...the scale parameter  $\triangleleft$

- ▶ The scale parameter is not identified in the RUM context.
- ▶ However, RRM models can describe a semi-compensatory behavior  $\Rightarrow$  identification of the  $\mu$  parameter.
- ▶  $\mu$  is informative of the degree of regret imposed by the model, stated otherwise, *how much semi-compensatory behavior we are observing in the decision makers choice behavior.*

### 3 $R_{i \leftrightarrow j, mn}^{\mu}$ at different values of $\mu$ conditional on $\beta_m = 1$

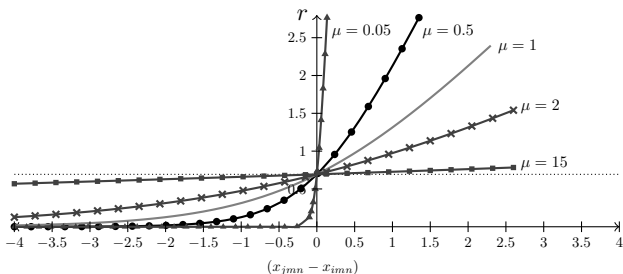


### 3 $R_{i \leftrightarrow j, mn}^{\mu}$ at different values of $\mu$ conditional on $\beta_m = 1$



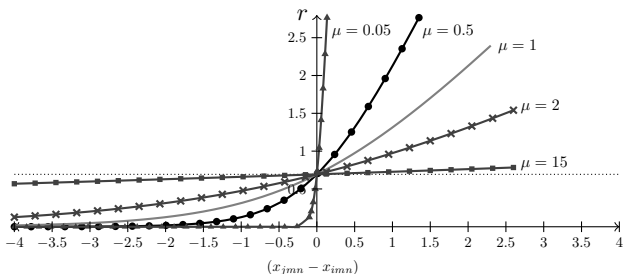
- ▶  $\mu = 1 \Rightarrow$  Classic RRM model.

### 3 $R_{i \leftrightarrow j, mn}^{\mu}$ at different values of $\mu$ conditional on $\beta_m = 1$



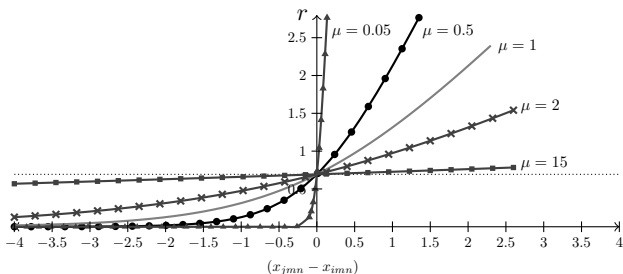
- ▶  $\mu = 1 \Rightarrow$  Classic RRM model.
- ▶  $\mu \rightarrow \infty \Rightarrow$  the smaller the ratio  $(\beta_m/\mu) \Rightarrow$  the smaller the asymmetries.

### 3 $R_{i \leftrightarrow j, mn}^{\mu}$ at different values of $\mu$ conditional on $\beta_m = 1$



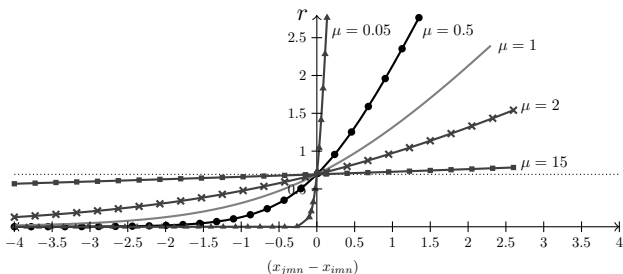
- ▶  $\mu = 1 \Rightarrow$  Classic RRM model.
- ▶  $\mu \rightarrow \infty \Rightarrow$  the smaller the ratio  $(\beta_m/\mu) \Rightarrow$  the smaller the asymmetries.
  - The model collapses into a RUM model.

### 3 $R_{i \leftrightarrow j, mn}^{\mu}$ at different values of $\mu$ conditional on $\beta_m = 1$



- ▶  $\mu = 1 \Rightarrow$  Classic RRM model.
- ▶  $\mu \rightarrow \infty \Rightarrow$  the smaller the ratio  $(\beta_m/\mu) \Rightarrow$  the smaller the asymmetries.
  - The model collapses into a RUM model.
- ▶  $\mu \rightarrow 0 \Rightarrow$  the higher the ratio  $(\beta_m/\mu)$ ,  $\Rightarrow$  the higher the asymmetries.

### 3 $R_{i \leftrightarrow j, mn}^{\mu}$ at different values of $\mu$ conditional on $\beta_m = 1$



- ▶  $\mu = 1 \Rightarrow$  Classic RRM model.
- ▶  $\mu \rightarrow \infty \Rightarrow$  the smaller the ratio  $(\beta_m/\mu) \Rightarrow$  the smaller the asymmetries.
  - The model collapses into a RUM model.
- ▶  $\mu \rightarrow 0 \Rightarrow$  the higher the ratio  $(\beta_m/\mu)$ ,  $\Rightarrow$  the higher the asymmetries.
  - The model collapses into a **new model: Pure RRM.**



### 3 Pure RRM (van Cranenburgh et al., 2015)

- ▶ For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

### 3 Pure RRM (van Cranenburgh et al., 2015)

- For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad (7)$$

### 3 Pure RRM (van Cranenburgh et al., 2015)

- For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

...linear specification!

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad (7)$$

### 3 Pure RRM (van Cranenburgh et al., 2015)

- For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

...linear specification!

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad (7)$$

...with transformed attributes

### 3 Pure RRM (van Cranenburgh et al., 2015)

- For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad \text{...linear specification!} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad \text{for "positive" attributes} \quad (7)$$

...with transformed attributes

### 3 Pure RRM (van Cranenburgh et al., 2015)

- For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad \text{...linear specification!} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad (7)$$

...with transformed attributes

for "negative" attributes

### 3 Pure RRM (van Cranenburgh et al., 2015)

- ▶ For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad \text{...linear specification!} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad (7)$$

...with transformed attributes

for "negative" attributes

- ▶ We need to know the sign of the attributes *a priori*!

### 3 Pure RRM (van Cranenburgh et al., 2015)

- ▶ For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad \text{...linear specification!} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad (7)$$

...with transformed attributes

for "negative" attributes

- ▶ We need to know the sign of the attributes *a priori*!
- ▶ In some situations, this requisite is not very restrictive (e.g. price, cost).



### 3 Pure RRM (van Cranenburgh et al., 2015)

- ▶ For arbitrary small values of  $\mu$ :  $\lim_{\mu \rightarrow 0} R_{i \leftrightarrow j, mn}^{\mu \text{RRM}} = R_{in}^{\text{PRRM}}$

$$R_{in}^{\text{PRRM}} = \sum_{m=1}^M \beta_m x_{imn}^{\text{PRRM}} \quad \text{...linear specification!} \quad (6)$$

$$x_{imn}^{\text{PRRM}} = \begin{cases} \sum_{j \neq i}^J \max \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m > 0 \\ \sum_{j \neq i}^J \min \{0, x_{jmn} - x_{imn}\} & \text{if } \beta_m < 0 \end{cases} \quad (7)$$

...with transformed attributes

for "negative" attributes

- ▶ We need to know the sign of the attributes *a priori*!
- ▶ In some situations, this requisite is not very restrictive (e.g. price, cost).
- ▶ This model yields the strongest semi-compensatory behavior among all the RRM family

## 4 Outline

- ① Introduction
- ② Differences between RUM and RRM models.
- ③ Extensions of the Classical RRM model
- ④ Relationships among the different models**
- ⑤ Implementation
- ⑥ Download
- ⑦ Bibliography

## 4 Relationships among the different models

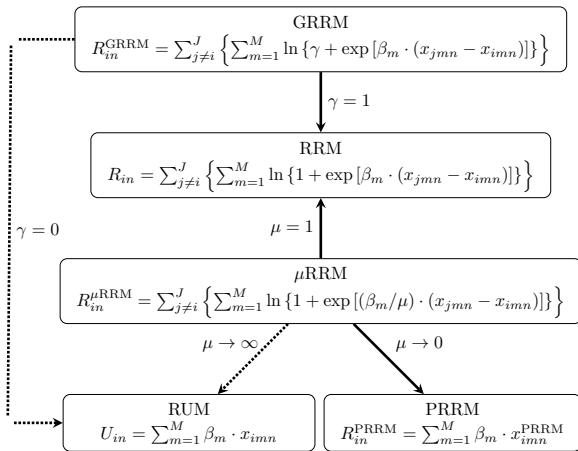


Figure: Interrelationship among the models based on parameters

## 4 Relationships among the different models

Table: LR test for model comparison.

Models	Hypothesis	LR statistic	Distribution under $H_0$
RRM v.s GRRM	$H_0 : \gamma = 1$ $H_1 : \gamma < 1$	$2 \left\{ \ell(\hat{\theta}_{\text{GRRM}}) - \ell(\hat{\theta}_{\text{RRM}}) \right\}$	$0.5(\chi_0^2 + \chi_1^2)$
RUM v.s GRRM	$H_0 : \gamma = 0$ $H_1 : \gamma > 0$	$2 \left\{ \ell(\hat{\theta}_{\text{GRRM}}) - \ell(\hat{\theta}_{\text{RUM}}) \right\}$	$0.5(\chi_0^2 + \chi_1^2)$
RRM v.s $\mu$ RRM	$H_0 : \mu = 1$ $H_1 : \mu \neq 1$	$2 \left\{ \ell(\hat{\theta}_{\mu\text{RRM}}) - \ell(\hat{\theta}_{\text{RRM}}) \right\}$	$\chi_1^2$

- ▶  $\ell(\cdot)$  represents the loglikelihood of the model, and  $\hat{\theta}_{\text{RRM}}$ ,  $\hat{\theta}_{\text{GRRM}}$ ,  $\hat{\theta}_{\mu\text{RRM}}$ ,  $\hat{\theta}_{\text{RUM}}$  represent the full set of parameters of the classical RRM, GRRM,  $\mu$ RRM and linear RUM model, respectively.

## 4 Relationships among the different models

Table: LR test for model comparison.

Models	Hypothesis	LR statistic	Distribution under $H_0$
RRM v.s GRRM	$H_0 : \gamma = 1$ $H_1 : \gamma < 1$	$2 \left\{ \ell(\hat{\theta}_{\text{GRRM}}) - \ell(\hat{\theta}_{\text{RRM}}) \right\}$	$0.5(\chi_0^2 + \chi_1^2)$
RUM v.s GRRM	$H_0 : \gamma = 0$ $H_1 : \gamma > 0$	$2 \left\{ \ell(\hat{\theta}_{\text{GRRM}}) - \ell(\hat{\theta}_{\text{RUM}}) \right\}$	$0.5(\chi_0^2 + \chi_1^2)$
RRM v.s $\mu$ RRM	$H_0 : \mu = 1$ $H_1 : \mu \neq 1$	$2 \left\{ \ell(\hat{\theta}_{\mu\text{RRM}}) - \ell(\hat{\theta}_{\text{RRM}}) \right\}$	$\chi_1^2$

- ▶  $\ell(\cdot)$  represents the loglikelihood of the model, and  $\hat{\theta}_{\text{RRM}}$ ,  $\hat{\theta}_{\text{GRRM}}$ ,  $\hat{\theta}_{\mu\text{RRM}}$ ,  $\hat{\theta}_{\text{RUM}}$  represent the full set of parameters of the classical RRM, GRRM,  $\mu$ RRM and linear RUM model, respectively.
- ▶ The fact that the two first hypotheses follow a different distribution from the traditional  $\chi_1^2$ , is because we are testing a null hypothesis on the boundary of the parametric space of  $\gamma$  (Gutiérrez et al., 2001).

## 5 Outline

- ① Introduction
- ② Differences between RUM and RRM models.
- ③ Extensions of the Classical RRM model
- ④ Relationships among the different models
- ⑤ **Implementation**
  - Syntax
  - Outputs
- ⑥ Download

## 5 Syntax

`randregret` is implemented as a Mata-based `d0 ml` evaluator. The command allows to implement four different regret functions in logit form.

```
randregret depvar [indepvars] [if] [in] group(varname)
alternative(varname) rrmfn(string) [, basealternative(string)
noconstant uppermu(#) negative(varlist) positive(varlist) show
notrl initgamma initmu robust cluster(varname) level(#)
maximize_options ]
```

---

## 5 Syntax

`randregret` is implemented as a Mata-based `d0 ml` evaluator. The command allows to implement four different regret functions in logit form.

```
randregret depvar [indepvars] [if] [in] group(varname)  
alternative(varname) rrmfn(string) [, basealternative(string)  
noconstant uppermu(#) negative(varlist) positive(varlist) show  
notrl initgamma initmu robust cluster(varname) level(#)  
maximize_options ]
```

---

The command `randregretpred` can be used following `randregret` to obtain predicted choice probabilities. It is also possible to recover the linear prediction of the systematic regret from equations (1), (4) (5) or (6).

```
randregretpred newvar [if] [in] group(varname)  
alternatives(varname) [, proba xb ]
```



## 5 The Data

- ▶ Data from [van Cranenburgh \(2018\)](#): Stated Choice (SC) experiment.

## 5 The Data

- ▶ Data from [van Cranenburgh \(2018\)](#): Stated Choice (SC) experiment.

```
. list obs altern choice id tt tc in 1/6, sepby(obs)
```

	obs	altern	choice	id	tt	tc
1.	1	First	0	1	23	6
2.	1	Second	0	1	27	4
3.	1	Third	1	1	35	3
4.	2	First	0	1	27	5
5.	2	Second	1	1	35	4
6.	2	Third	0	1	23	6

## 5 The Data

- ▶ Data from [van Cranenburgh \(2018\)](#): Stated Choice (SC) experiment.

```
. list obs altern choice id tt tc in 1/6, sepby(obs)
```

	obs	altern	choice	id	tt	tc
1.	1	First	0	1	23	6
2.	1	Second	0	1	27	4
3.	1	Third	1	1	35	3
4.	2	First	0	1	27	5
5.	2	Second	1	1	35	4
6.	2	Third	0	1	23	6

- Three unlabeled route alternatives ( $J = 3$ ).

## 5 The Data

- ▶ Data from [van Cranenburgh \(2018\)](#): Stated Choice (SC) experiment.

```
. list obs altern choice id tt tc in 1/6, sepby(obs)
```

	obs	altern	choice	id	tt	tc
1.	1	First	0	1	23	6
2.	1	Second	0	1	27	4
3.	1	Third	1	1	35	3
4.	2	First	0	1	27	5
5.	2	Second	1	1	35	4
6.	2	Third	0	1	23	6

- Three unlabeled route alternatives ( $J = 3$ ).
- Described by Travel Cost (**tc**) and Travel Time (**tt**) ( $M = 2$ ).

## 5 The Data

- ▶ Data from [van Cranenburgh \(2018\)](#): Stated Choice (SC) experiment.

```
. list obs altern choice id tt tc in 1/6, sepby(obs)
```

	obs	altern	choice	id	tt	tc
1.	1	First	0	1	23	6
2.	1	Second	0	1	27	4
3.	1	Third	1	1	35	3
4.	2	First	0	1	27	5
5.	2	Second	1	1	35	4
6.	2	Third	0	1	23	6

- Three unlabeled route alternatives ( $J = 3$ ).
  - Described by Travel Cost ( $tc$ ) and Travel Time ( $tt$ ) ( $M = 2$ ).
- ▶ Each respondent ( $id$ ) answered a total of **10 choice situations**.

## 5 The Data

- ▶ Data from [van Cranenburgh \(2018\)](#): Stated Choice (SC) experiment.

```
. list obs altern choice id tt tc in 1/6, sepby(obs)
```

	obs	altern	choice	id	tt	tc
1.	1	First	0	1	23	6
2.	1	Second	0	1	27	4
3.	1	Third	1	1	35	3
4.	2	First	0	1	27	5
5.	2	Second	1	1	35	4
6.	2	Third	0	1	23	6

- Three unlabeled route alternatives ( $J = 3$ ).
- Described by Travel Cost (**tc**) and Travel Time (**tt**) ( $M = 2$ ).
- ▶ Each respondent (**id**) answered a total of **10 choice situations**.
- ▶ Variable **choice** together with variable **altern** allows us identify choices.

## 5 Classic RRM Estimation + Cluster

```
. randregret choice tc tt, gr(obs) alt(altern) rrmfn(classic) ///  
> nocons cluster(id)
```

---

Fitting Classic RRM Model

---

```
initial:      log likelihood = -1164.529  
alternative:  log likelihood = -1156.5784  
rescale:     log likelihood = -1121.29  
Iteration 0:  log likelihood = -1121.29  
Iteration 1:  log likelihood = -1118.4843  
Iteration 2:  log likelihood = -1118.4784  
Iteration 3:  log likelihood = -1118.4784
```

RRM: Classic Random Regret Minimization Model

```
Case ID variable: obs           Number of cases   =    1060  
Alternative variable: altern    Number of obs     =    3180  
                                Wald chi2(2)       =    40.41  
Log likelihood = -1118.4784     Prob > chi2      =    0.0000
```

(Std. Err. adjusted for 106 clusters in id)

---

		Coef.	<b>Robust</b> Std. Err.	z	P> z	[95% Conf. Interval]	
RRM	tc	-.417101	.068059	-6.13	0.000	-.5504943	-.2837078
	tt	-.102813	.0182526	-5.63	0.000	-.1385874	-.0670386

---

## 5 Generalized RRM Estimation + Cluster

```
. randregret choice tc tt , gr(obs) alt(altern) rrmfn(gene) ///  
> nocons cluster(id)
```

---

### Fitting Classic RRM for Initial Values

---

```
initial:      log likelihood = -1164.529  
alternative:  log likelihood = -1156.5784  
rescale:     log likelihood = -1121.29  
Iteration 0:  log likelihood = -1121.29  
Iteration 1:  log likelihood = -1118.4843  
Iteration 2:  log likelihood = -1118.4784  
Iteration 3:  log likelihood = -1118.4784
```

---

### Fitting Conditional Logit as a Restricted Model (gamma=0) for LR test

---

---

### Fitting Generalized RRM Model

---

```
initial:      log likelihood = -1120.7001  
rescale:     log likelihood = -1120.7001  
rescale eq:  log likelihood = -1120.7001  
Iteration 0:  log likelihood = -1120.7001  
Iteration 1:  log likelihood = -1118.5366  
Iteration 2:  log likelihood = -1118.3484  
Iteration 3:  log likelihood = -1118.3307  
Iteration 4:  log likelihood = -1118.3302  
Iteration 5:  log likelihood = -1118.3302
```

GRRM: Generalized Random Regret Minimization Model

Case ID variable: obs                      Number of cases        =        1060



## 5 Generalized RRM Estimation + Cluster (nolog)

```
. randregret choice tc tt , gr(obs) alt(altern) rrmfn(gene) ///  
> nocons cluster(id) nolog
```

---

Fitting Classic RRM for Initial Values

---

---

Fitting Conditional Logit as a Restricted Model (gamma=0) for LR test

---

---

Fitting Generalized RRM Model

---

GRRM: Generalized Random Regret Minimization Model

Case ID variable: obs	Number of cases	=	1060
Alternative variable: altern	Number of obs	=	3180
	Wald chi2(2)	=	10.23
Log likelihood = -1118.3302	Prob > chi2	=	0.0060

(Std. Err. adjusted for 106 clusters in id)

choice	Coef.	Robust Std. Err.	z	P> z	[95% Conf. Interval]	
RRM						
tc	-.3904872	.1248997	-3.13	0.002	-.6352861	-.1456884
tt	-.0967528	.0307009	-3.15	0.002	-.1569255	-.03658
gamma	.7843392	.5588736			.0055712	.9995766
LR test of gamma=0: chibar2(01) = 9.41					Prob >= chibar2 = 0.001	
LR test of gamma=1: chibar2(01) = 0.30					Prob >= chibar2 = 0.293	

## 5 $\mu$ RRM Estimation + Cluster

```
. randregret choice tc tt, gr(obs) alt(altern) rrm(mu) ///  
> nocons cluster(id)
```

---

### Fitting Classic RRM for Initial Values

---

```
initial:      log likelihood = -1164.529  
alternative:  log likelihood = -1156.5784  
rescale:      log likelihood = -1121.29  
Iteration 0:  log likelihood = -1121.29  
Iteration 1:  log likelihood = -1118.4843  
Iteration 2:  log likelihood = -1118.4784  
Iteration 3:  log likelihood = -1118.4784
```

---

### Fitting $\mu$ RRM Model

---

```
initial:      log likelihood = -1119.8154  
rescale:      log likelihood = -1119.8154  
rescale eq:   log likelihood = -1119.8154  
Iteration 0:  log likelihood = -1119.8154 (not concave)  
Iteration 1:  log likelihood = -1118.4346  
Iteration 2:  log likelihood = -1118.3965  
Iteration 3:  log likelihood = -1118.3965
```

---

### $\mu$ RRM: Mu-Random Regret Minimization Mode

```
Case ID variable: obs           Number of cases   =      1060  
Alternative variable: altern     Number of obs     =      3180  
                                Wald chi2(2)       =      66.95  
Log likelihood = -1118.3965     Prob > chi2       =      0.0000  
                                (Std. Err. adjusted for 106 clusters in id)
```

---

## 5 $\mu$ RRM Estimation + Cluster (nolog)

```
. randregret choice tc tt, gr(obs) alt(altern) rrm(mu) ///
> nocons      cluster(id) nolog
```

Fitting Classic RRM for Initial Values

Fitting muRRM Model

muRRM: Mu-Random Regret Minimization Model

```
Case ID variable: obs          Number of cases   =      1060
Alternative variable: altern    Number of obs      =      3180
                                Wald chi2(2)         =       66.95
Log likelihood = -1118.3965     Prob > chi2        =       0.0000
                                (Std. Err. adjusted for 106 clusters in id)
```

choice		Coef.	Robust Std. Err.	z	P> z	[95% Conf. Interval]	
RRM	tc	-.428041	.0557747	-7.67	0.000	-.5373574	-.3187246
	tt	-.1059437	.0152902	-6.93	0.000	-.135912	-.0759754
	mu	1.186166	.8271011			.2464176	3.255421

LR test of mu=1: chi2(1) =0.16 Prob >= chibar2 = 0.686

## 5 PRRM Estimation + Cluster

```
. randregret choice , neg(tc tt) gr(obs) alt(altern) rrmfn(pure) ///  
> nocons cluster(id)
```

PRRM: Pure Random Regret Minimization Model

```
Case ID variable: obs           Number of cases   =       1060  
Alternative variable: altern    Number of obs     =       3180  
                                Wald chi2(2)       =       21.06  
Log likelihood = -1128.3777     Prob > chi2      =       0.0000  
                                (Std. Err. adjusted for 106 clusters in id)
```

choice		Coef.	Robust Std. Err.	z	P> z	[95% Conf. Interval]	
choice	tc	-.285628	.0647545	-4.41	0.000	-.4125446	-.1587114
	tt	-.0661575	.0169355	-3.91	0.000	-.0993505	-.0329645

The Pure-RRM uses a transformation of the original regressors using options `positive()` and `negative()` as detailed in S. van Cranenburgh et. al (2015) Afterward, `randregret` invokes `clomit` using these `transformed regressors`.

## 5 Prediction

```
. qui randregret choice tc tt , gr(obs) alt(altern) rrmfn(classic) nocons nolog  
. randregretpred prob,gr(obs) alt(altern) prob  
. randregretpred xb ,gr(obs) alt(altern) xb  
. list obs altern choice id tt tc prob xb in 1/6, sepby(obs)
```

	obs	altern	choice	id	tt	tc	prob	xb
1.	1	First	0	1	23	6	.22354907	3.4618503
2.	1	Second	0	1	27	4	.54655027	2.567855
3.	1	Third	1	1	35	3	.22990067	3.4338339
4.	2	First	0	1	27	5	.43840211	2.7134208
5.	2	Second	1	1	35	4	.19128045	3.5428166
6.	2	Third	0	1	23	6	.37031744	2.8821967

## 6 Outline

- 1 Introduction
- 2 Differences between RUM and RRM models.
- 3 Extensions of the Classical RRM model
- 4 Relationships among the different models
- 5 Implementation
- 6 Download
- 7 Bibliography

## 6 Download

- ▶ The repository with the source code is available on Github at:  
<https://github.com/alvarogutierrez/randregret>
- ▶ A `dofile` with the complete example listed here is also available on the repository.

## 7 Outline

- ① Introduction
- ② Differences between RUM and RRM models.
- ③ Extensions of the Classical RRM model
- ④ Relationships among the different models
- ⑤ Implementation
- ⑥ Download
- ⑦ Bibliography**



## 8 Bibliography

- Chorus, C. G. (2010). A new model of random regret minimization. *European Journal of Transport and Infrastructure Research*, 10(2):181–196.
- Chorus, C. G. (2014). A generalized random regret minimization model. *Transportation Research Part B: Methodological*, 68:224 – 238.
- Gutierrez, R. G., Carter, S., and Drukker, D. M. (2001). On boundary-value likelihood-ratio tests. *Stata Technical Bulletin*, 10(60).
- van Cranenburgh, S. (2018). Small value-of-time experiment, netherlands. 4TU.Centre for Research Data, Dataset <https://doi.org/10.4121/uuid:1ccca375-68ca-4cb6-8fc0-926712f50404>.
- van Cranenburgh, S., Guevara, C. A., and Chorus, C. G. (2015). New insights on random regret minimization models. *Transportation Research Part A: Policy and Practice*, 74:91 – 109.



## 9 Outline

8 Additional Outputs

9 Technical Details

10 Analytical Gradients

## 9 $\mu$ RRM Estimation + Cluster (nolog) + show

```
. randregret choice tc tt, gr(obs) alt(altern) rrm(mu) ///
> nocons show cluster(id) nolog
```

---

Fitting Classic RRM for Initial Values

---

Fitting muRRM Model

---

muRRM: Mu-Random Regret Minimization Model

```
Case ID variable: obs           Number of cases   =       1060
Alternative variable: altern     Number of obs     =       3180
                                Wald chi2(2)       =       66.95
Log likelihood = -1118.3965      Prob > chi2       =       0.0000
                                (Std. Err. adjusted for 106 clusters in id)
```

choice	Coef.	Robust Std. Err.	z	P> z	[95% Conf. Interval]	
RRM						
tc	-.428041	.0557747	-7.67	0.000	-.5373574	-.3187246
tt	-.1059437	.0152902	-6.93	0.000	-.135912	-.0759754
mu_star						
_cons	-1.167909	.9141582	-1.28	0.201	-2.959626	.6238083
mu	1.186166	.8271011			.2464176	3.255421

LR test of mu=1: chi2(1) = 0.16

Prob >= chibar2 = 0.686

## 9 Generalized RRM Estimation + Cluster + show

```
. randregret choice tc tt , gr(obs) alt(altern) rrmfn(gene) ///  
> nocons cluster(id) show nolog
```

---

Fitting Classic RRM for Initial Values

---

---

Fitting Conditional Logit as a Restricted Model (gamma=0) for LR test

---

---

Fitting Generalized RRM Model

---

GRRM: Generalized Random Regret Minimization Model

Case ID variable: obs	Number of cases	=	1060
Alternative variable: altern	Number of obs	=	3180
	Wald chi2(2)	=	10.23
Log likelihood = -1118.3302	Prob > chi2	=	0.0060

(Std. Err. adjusted for 106 clusters in id)

---

choice	Coef.	Robust Std. Err.	z	P> z	[95% Conf. Interval]	
RRM						
tc	-.3904872	.1248997	-3.13	0.002	-.6352861	-.1456884
tt	-.0967528	.0307009	-3.15	0.002	-.1569255	-.03658
<b>gamma_star</b>						
<b>_cons</b>	1.291135	3.303988	0.39	0.696	-5.184563	7.766832
gamma	.7843392	.5588736			.0055712	.9995766

---

LR test of gamma=0: chibar2(01) = 9.41	Prob >= chibar2 = 0.001
LR test of gamma=1: chibar2(01) = 0.30	Prob >= chibar2 = 0.293

---

## 10 Outline

8 Additional Outputs

9 Technical Details

Alternative Specific Constants

Robust Standard Errors

10 Analytical Gradients

## 10 Alternative Specific Constants (ASC)

- ▶ Let  $R_{in}^*$  denote a generic systematic regret of alternative  $i$  as defined in equation (1), (4), (5) or (6).
- ▶ We denote by  $\alpha_i$  ASC of alternative  $i$  in equation (8).

$$R_{in}^* = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, mn}^* + \alpha_i \quad (8)$$

- ▶ The inclusion of the ASC serves the same purpose as in RUM models: to account for *omitted attributes for a particular alternative*.
- ▶ As usual, for identification purposes, we need to exclude one of the ASC from the model specification.

## 10 Robust Standard Errors

We can write our maximum-likelihood estimation equations as in equation (9). Where  $\boldsymbol{\theta}$  is the full set of parameters,  $\mathbf{S}(\boldsymbol{\theta}; y_n, \mathbf{x}_n) = \partial \ln L_n / \partial \boldsymbol{\theta}$  represents the score functions,  $\ln L_n$  is the log likelihood of observation  $n$ ,  $\mathbf{x}_n$  is the full set of attributes, and  $y_n$  is the response variable that takes the value of 1 when alternative  $i$  is selected and 0 otherwise.

$$G(\boldsymbol{\theta}) = \sum_{n=1}^N \mathbf{S}(\boldsymbol{\theta}; y_n, \mathbf{x}_n) = \mathbf{0} \quad (9)$$

We can compute the robust variance estimator of  $\boldsymbol{\theta}$  using equation (10), where  $\mathbf{D} = -\mathbf{H}^{-1}$  is the negative of the inverse of the hessian resulting from the optimization procedure, and  $\mathbf{u}_n = \mathbf{S}(\hat{\boldsymbol{\theta}}; y_n, \mathbf{x}_n)$  are row vectors that contains the score functions evaluated at  $\hat{\boldsymbol{\theta}}$ .

$$\hat{\mathbf{V}}(\hat{\boldsymbol{\theta}}) = \mathbf{D} \left( \frac{n}{n-1} \sum_{n=1}^N \mathbf{u}'_n \mathbf{u}_n \right) \mathbf{D} \quad (10)$$



## 10 Cluster Robust Standard Errors

Equation (10) is appropriate only if the observations are independent. However, when several choice situations are answered by the same individual, we can expect some degree of correlation of these choices. When such a structure is present in the data the correct cluster robust variance estimator is given by equation (11), where  $C_k$  contains the indices of all observations belonging to the same individual  $k$  for  $k = 1, 2, \dots, n_c$  with  $n_c$  the total number of different individuals present in the data set.

$$\widehat{V}(\widehat{\theta}) = D \left\{ \frac{n_c}{n_c - 1} \sum_{k=1}^{n_c} \left( \sum_{n \in C_k} \mathbf{u}_n \right)' \left( \sum_{n \in C_k} \mathbf{u}_n \right) \right\} D \quad (11)$$

Details on the analytical form of the scores by each model presented in this presentation are provided from slide number 43 on. Additionally, `randregret` command is able to compute corrected standard errors using the analytical form of the score functions without relying in numerical approximations.

## 11 Outline

8 Additional Outputs

9 Technical Details

10 Analytical Gradients

- Generic Scores Functions for RRM models

- Scores functions for the classical RRM model

- Scores functions for GRRM model

- Scores functions for  $\mu$ RRM model

- Scores Functions for PRRM model

## 11 Generic Scores Functions for RRM models

Without loss of generality, we can state that the log-likelihood of the four RRM models presented in this presentation can be represented by equation (12). In particular, when  $R_{in}^*$  is replaced by equations (1), (4), (5) or (6), we can fit respectively the classical RRM, the GRRM, the  $\mu$ RRM, and the PRRM model.

$$\begin{aligned}\ln L &= \sum_{n=1}^N \sum_{i=1}^J y_{in} \ln (P_{in}^*) \\ &= \sum_{n=1}^N \sum_{i=1}^J y_{in} \ln \left( \frac{\exp(-R_{in}^*)}{\sum_{j=1}^J \exp(-R_{jn}^*)} \right) \\ &= - \sum_{n=1}^N \sum_{i=1}^J y_{in} R_{in}^* - \sum_{n=1}^N \sum_{i=1}^J y_{in} \ln \left( \sum_{j=1}^J \exp(-R_{jn}^*) \right) \quad (12)\end{aligned}$$

## 11 Generic Scores Functions for RRM models

Furthermore, any partial derivative of the log-likelihood with respect to any parameter  $\theta \in \boldsymbol{\theta}$ , where  $\boldsymbol{\theta}$  stands for the full set of parameters of the model, can be expressed as in equation (13). The rank of  $\boldsymbol{\theta}$  will depend on the particular model.

$$\begin{aligned}\frac{\partial \ln L}{\partial \theta} &= - \sum_{n=1}^N \sum_{i=1}^J y_{in} \frac{\partial R_{in}^*}{\partial \theta} + \sum_{n=1}^N \sum_{i=1}^J y_{in} \left( \sum_{j=1}^J P_{jn} \frac{\partial R_{jn}^*}{\partial \theta} \right) \\ &= - \sum_{n=1}^N \sum_{i=1}^J (y_{in} - P_{in}) \left( \frac{\partial R_{in}^*}{\partial \theta} \right)\end{aligned}\quad (13)$$

In the next slides, we will list the partial derivatives, also known as scores functions, per type of parameter in each type of model. Additionally, it is crucial to notice that, in any case, we can check that  $\partial R_{in}^* / \partial \alpha_i = 1$ , where  $\alpha_i$  represents the coefficient associated with the ASC of alternative  $i$ .

## 11 Scores functions for the classical RRM model

In order to obtain the loglikelihood of the classic RRM model we need to substitute  $R_{in}^*$  in equation (12) by equation (1). Accordingly, the set of parameters  $\theta$  is now given by  $\theta = (\beta, \alpha)'$ . Here  $\beta$  is a  $m \times 1$  vector of alternative-specific regression coefficients and  $\alpha$  is a  $(J - 1) \times 1$  vector of ASC. Subsequently, the scores functions of the classical RRM model will be described as follows:

$$\begin{aligned}\frac{\partial \ln L}{\partial \theta} &= \left( \frac{\partial \ln L}{\partial \beta_1}, \dots, \frac{\partial \ln L}{\partial \beta_M}, \frac{\partial \ln L}{\partial \alpha_1}, \dots, \frac{\partial \ln L}{\partial \alpha_{J-1}} \right) \\ &= \left( \frac{\partial \ln L}{\partial \beta}, \frac{\partial \ln L}{\partial \alpha} \right)\end{aligned}$$

Finally, to obtain the expression for  $\partial \ln L / \partial \beta_m$  we need to replace equation (14) into equation (13).

$$\frac{\partial R_{in}}{\partial \beta_m} = \sum_{j \neq i}^J \left( \frac{\exp \{ \beta_m (x_{jmn} - x_{imn}) \} \cdot (x_{jmn} - x_{imn})}{1 + \exp \{ \beta_m (x_{jmn} - x_{imn}) \}} \right) \quad (14)$$

## 11 Scores functions for GRRM model

The log-likelihood of the GRRM model can be constructed by replacing the term  $R_{in}^*$  in equation (12) by equation (4). Hence, the full set of parameters  $\theta$  is now given by  $\theta = (\beta, \alpha, \gamma^*)'$ . Here,  $\beta$  is a  $m \times 1$  vector of alternative-specific regression coefficients,  $\alpha$  is a  $(J - 1) \times 1$  vector of ASC and  $\gamma^*$  is a scalar equal to the parameter  $\gamma$  in the logit scale. Hence, the corresponding scores functions are described by:

$$\begin{aligned}\frac{\partial \ln L}{\partial \theta} &= \left( \frac{\partial \ln L}{\partial \beta_1}, \dots, \frac{\partial \ln L}{\partial \beta_M}, \frac{\partial \ln L}{\partial \alpha_1}, \dots, \frac{\partial \ln L}{\partial \alpha_{J-1}}, \frac{\partial \ln L}{\partial \gamma^*} \right) \\ &= \left( \frac{\partial \ln L}{\partial \beta}, \frac{\partial \ln L}{\partial \alpha}, \frac{\partial \ln L}{\partial \gamma^*} \right)\end{aligned}$$

Additionally, in order to obtain the expression for  $\partial \ln L / \partial \beta_m$  we need to replace equation (15) into equation (13).

$$\frac{\partial R_{in}^{\text{GRRM}}}{\partial \beta_m} = \sum_{j \neq i}^J \left( \frac{\exp \{ \beta_m (x_{jmn} - x_{imn}) \} \cdot (x_{jmn} - x_{imn})}{\gamma + \exp \{ \beta_m (x_{jmn} - x_{imn}) \}} \right) \quad (15)$$

## 11 Scores functions for GRRM model

However, the score function of the parameter  $\gamma^*$  needs a slightly different treatment. As mentioned earlier, the optimization procedure does not directly fit the parameter  $\gamma$ , but instead, it fits the model using an ancillary parameter:  $\gamma^* = \text{logit}(\gamma)$  (referred as `gamma_star` in the output when using `show` option). Hence, we model the parameter  $\gamma$  in the logit scale. This fact has a direct impact on the score function of parameter  $\gamma^*$ . Using the chain rule, we can state:

$$\frac{\partial \ln L}{\partial \gamma} = \frac{\partial \ln L}{\partial \gamma^*} \cdot \frac{\partial \gamma^*}{\partial \gamma}$$

Subsequently, solving  $\partial \gamma^* / \partial \gamma$  and rearranging terms, we see in equation (16), that in order to compute the score function of the parameter  $\gamma^*$ , we need to adjust the partial derivative from the log-likelihood with respect to  $\gamma$  by a factor of  $\gamma(1 - \gamma)$ .

$$\frac{\partial \ln L}{\partial \gamma^*} = \frac{\partial \ln L}{\partial \gamma} \cdot \gamma(1 - \gamma) \tag{16}$$

## 11 Scores functions for GRRM model

The expression for  $\partial \ln L / \partial \gamma$  can be computed replacing equation (17) into equation (13), which together with equation (16) gives us the required expression for  $\partial \ln L / \partial \gamma^*$ .

$$\frac{\partial R_{in}^{\text{GRRM}}}{\partial \gamma} = \sum_{j \neq i}^J \sum_{m=1}^M \left( \frac{1}{\gamma + \exp \{ \beta_m (x_{jmn} - x_{imn}) \}} \right) \quad (17)$$



## 11 Scores functions for $\mu$ RRM model

The  $\mu$ RRM model has a log-likelihood that is a particular case of equation (13), where  $R_{in}^*$  is replaced by equation (5). Thus, the full set of parameters  $\theta$  is now described by  $\theta = (\beta, \alpha, \mu^*)'$ . Here  $\beta$  is a  $m \times 1$  vector of alternative-specific regression coefficients,  $\alpha$  is a  $(J - 1) \times 1$  vector of ASC and  $\mu^*$  is a scalar equal to the  $\mu$  parameter in a transformed scale. Thus, the corresponding scores functions can be represented by:

$$\begin{aligned}\frac{\partial \ln L}{\partial \theta} &= \left( \frac{\partial \ln L}{\partial \beta_1}, \dots, \frac{\partial \ln L}{\partial \beta_M}, \frac{\partial \ln L}{\partial \alpha_1}, \dots, \frac{\partial \ln L}{\partial \alpha_{J-1}}, \frac{\partial \ln L}{\partial \mu^*} \right) \\ &= \left( \frac{\partial \ln L}{\partial \beta}, \frac{\partial \ln L}{\partial \alpha}, \frac{\partial \ln L}{\partial \mu^*} \right)\end{aligned}\quad (18)$$

First, by replacing equation (19) back into equation (13) we can easily obtain the expression for  $\partial \ln L / \partial \beta_m$ .

$$\frac{\partial R_{in}^{\mu\text{RRM}}}{\partial \beta_m} = \sum_{j \neq i}^J \left( \frac{\exp [(\beta_m / \mu) \cdot (x_{jmn} - x_{imn})] \cdot (x_{jmn} - x_{imn})}{\mu \cdot (1 + \exp [(\beta_m / \mu) \cdot (x_{jmn} - x_{imn})])} \right) \quad (19)$$

## 11 Scores functions for $\mu$ RRM model

The  $\mu$ RRM model, similarly to the GRRM model, also fits the parameter  $\mu$  using an unbounded ancillary parameter:  $\mu^* = \ln(\mu / (M - \mu))$  (referred as `mu_star` in the output when using `show` option). Accordingly, this transformation needs to be taken into account when computing the score function of the parameter  $\mu^*$ . Using the chain rule, we can state:

$$\frac{\partial \ln L}{\partial \mu} = \frac{\partial \ln L}{\partial \mu^*} \cdot \frac{\partial \mu^*}{\partial \mu}$$

Solving for  $\partial \mu^* / \partial \mu$  and rearranging terms, we can see that the score function of the parameter  $\mu^*$  is the same as the partial derivative of the log-likelihood with respect to  $\mu$  multiplied by a factor equal to  $\mu(M - \mu) / M$ .

$$\frac{\partial \ln L}{\partial \mu^*} = \frac{\partial \ln L}{\partial \mu} \cdot \frac{\mu(M - \mu)}{M} \quad (20)$$

## 11 Scores functions for $\mu$ RRM model

Finally, the expression for  $\partial \ln L / \partial \mu$  can be obtained replacing equations (21) and (22) into equation (13), which together with equation (20), provides the required expression for  $\partial \ln L / \partial \mu^*$ .

$$\frac{\partial R_{in}^{\mu\text{RRM}}}{\partial \mu} = \sum_{j \neq i}^J \sum_{m=1}^M R_{i \leftrightarrow j, m}^{\mu\text{RRM}} + \mu \cdot \sum_{j \neq i}^J \sum_{m=1}^M \frac{\partial R_{i \leftrightarrow j, m}^{\mu\text{RRM}}}{\partial \mu} \quad (21)$$

$$\frac{\partial R_{i \leftrightarrow j, m}^{\mu\text{RRM}}}{\partial \mu} = \left( \frac{\exp \{(\beta_m / \mu) \cdot (x_{jmn} - x_{imn})\} \cdot (x_{jmn} - x_{imn}) \cdot \beta_m}{\mu^2 \cdot (1 + \exp \{(\beta_m / \mu) \cdot (x_{jmn} - x_{imn})\})} \right) \quad (22)$$

## 11 Scores Functions for PRRM model

We can recover the log-likelihood of the PRRM model replacing the expression  $R_{in}^*$  in equation (12) by equation (6). Thus, the full set of parameters  $\theta$  is now described by  $\theta = (\beta, \alpha)'$ . Here  $\beta$  is a  $m \times 1$  vector of alternative-specific regression coefficients and  $\alpha$  is a  $(J - 1) \times 1$  vector of ASC. Consequently, the scores functions are then:

$$\begin{aligned}\frac{\partial \ln L}{\partial \theta} &= \left( \frac{\partial \ln L}{\partial \beta_1}, \dots, \frac{\partial \ln L}{\partial \beta_M}, \frac{\partial \ln L}{\partial \alpha_1}, \dots, \frac{\partial \ln L}{\partial \alpha_{J-1}} \right) \\ &= \left( \frac{\partial \ln L}{\partial \beta}, \frac{\partial \ln L}{\partial \alpha} \right)\end{aligned}$$

Accordingly, we can obtain the expression for  $\partial \ln L / \partial \beta_m$  by replacing equation (23) into equation (13).

$$\frac{\partial R_{in}^{\text{PURE}}}{\partial \beta_m} = x_{imn}^{\text{PURE}} \quad (23)$$